

SPECIAL SECTION

FLIP TO METAL BUILDER

Rollforming

EXCLUSIVELY DEVOTED TO CONSTRUCTION ROLL-FORMING PROFESSIONALS

www.rollformingmagazine.com

Machine®

OCT/NOV 2026
Vol. 9, No. 5

by
SHIELD
WALL
MEDIA LLC

SAFETY UPDATE

CHEMICAL HAZARDS IN THE ROLLFORMING SHOP

SCENES FROM THE CONSTRUCTION ROLLFORMING SHOW

COME SEE US AT METALCON

NTM
New Tech Machinery
BOOTH #1525

UNITED
STEEL SUPPLY
BOOTH #533

METALFORMING
BOOTH #911

**DYNAMIC
FASTENER**
BOOTH #816

ASCO
machines
BOOTH #1025

mfm
BUILDING PRODUCTS CORP.
BOOTH #1365

MRS
METAL ROLLFORMING SYSTEMS
BOOTH #1431

LAKESIDE
BOOTH #1642

**DON'T MISS THESE
METALCON EXHIBITS**

**THE WAY WE ROLL
CMT COMPONENTS**

More Capability. More Control. **More Opportunity.**



Built for contractors who have outgrown entry-level equipment, the new Fixed Panel Machine delivers computer-controlled precision, improved efficiency, and professional-grade performance without the investment of a full multi-panel system.

Increase production, reduce manual adjustments, and take greater control of your operation with a machine designed to support your next stage of growth.

- Computer-Controlled Operation
- Precision Panel Production
- Heavy-Duty Construction
- Built for Growing Contractors
- Professional Performance



**See It Live at METALCON
Booth #785**



ENGLERT®
a Great Day Improvements brand

1.800.ENGLERT | www.englertinc.com

The Value of Getting Out of the Shop

I know how easy it is to get caught up in the day-to-day of running a business. There are customers to take care of, orders to get out the door, employees to manage and a seemingly endless list of things that need your attention. Taking a couple of days away can feel almost impossible.

But I've seen time and again why it's worth doing.

Trade shows such as the Construction Rollforming Show, which just wrapped, and METALCON, which is just days away, give you an opportunity to step away from the daily routine and look at your business—and the industry—from a different perspective.

You can walk the show floor and see equipment you may have only read about.

You can talk with manufacturers about a problem you're trying to solve, discover a product or technology you didn't know was available, and compare options before you're ready to make an investment. And sometimes, the most useful conversation is one you never planned to have.

That's one of my favorite things about trade shows. You never really know what you're going to learn or who you're going to meet.

The educational sessions are valuable, too. Whether the topic is production, equipment, technology, safety or the business side of the industry, hearing how other people approach the same challenges can give you ideas to take home and try.

And don't overlook the relationships. The people you meet at a trade show can become

valuable contacts, resources, customers or friends. I've had conversations at industry events that have continued long after the show ended—and some have even turned into stories for *Rollforming Magazine*.

You don't have to come home with a new machine or a major business deal for a trade show to be worthwhile. Maybe you come home with one good idea, one helpful contact or a better understanding of where the industry is headed.

Sometimes, that one idea is enough to make the trip worthwhile.

If you attended the Construction Rollforming Show, I'd love to learn why it was worthwhile to you. Feel free to call or email. I look forward to hearing from you.

— Karen Knapstein



Designer SERIES

**PREMIUM HIGH PERFORMANCE
AND ENERGY EFFICIENT DOORS**

.24 Series 92
Total Opening
U-Value - NFRC 100

**Plyco's complete line of products
surpasses building codes and
customer expectations through
stringent testing and quality
standards.**

PLYCOTM
CORPORATION

**800.558.5895
plyco.com**



**NEW!
Fiberglass Door
Program**

- **92FG**
 - Smooth & Wood Grain Panel
 - Thermal Break Frame System in 3 Frame Sizes
- **60FG**
 - Smooth Panel Options in White or Black
 - 4 9/16" Steel Frame
- **11 Panel Options:**
 - Smooth, Wood Grain and Direct Set Glass

Contents))



6: Steel Market Update
Courtesy of Majestic Steel

8: Safety Update
Chemical Hazards in the
Roll-Forming Shop

16: Eye On Equipment
Machine Improvements

24: METALCON 2026
Don't Miss These Exhibitors

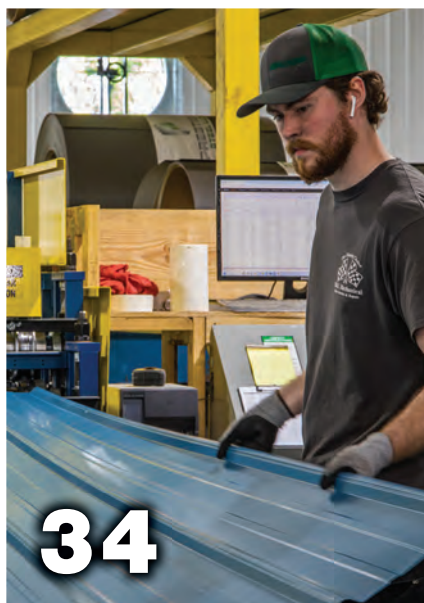
34: The Way We Roll
Get To Know CMT
Components

40: 2026 Construction
Rollforming Show
Scenes from Gatlinburg Event

50: Business Strategy
The First Question Asked Is
Usually the Wrong One

Departments))

- 3 Editor's Note
46 Business Connections



YOUR PRIVACY IS IMPORTANT TO US

Unrelated third parties often attempt to sell mailing lists for what they say are our publications. You can be assured that WE DO NOT, HAVE NOT, AND WILL NOT EVER SELL OUR SUBSCRIBER LISTS. We will also NOT sell the attendee or exhibitor lists from our shows. We do provide attendee lists to the exhibitors free of charge and as a courtesy for their support, but we NEVER provide this or any other information to independent vendors.

Gary Reichert,
Publisher, Shield Wall Media

INDEX OF ADVERTISERS

Company	Page #
AceClamp	24
Acu-Form	24, 43, 46
AkzoNobel	24
ASC Machine Tools Inc.....	18, 24, 46
ASCO USA, Inc.	CVR, 15, 24, 47
Aztec Washer Company.....	46
Balcan Innovations /rFOIL.....	32
Bradbury Group.....	24, 31
Busy Beaver	46
Central States Manufacturing Inc.....	46
Coil Spot / Wildcat / SpeedLap	46
Cold Spring Enterprises	49
CombiLift	10
Creekside Manufacturing LLC.....	47
DMI Direct Metals LLC	48
Dripstop	19, 26
Dutch Tech Inc.....	26
Dynamic Fastener	CVR, 13, 26
E-Impact Marketing LLC.....	47
Englert, Inc.	28
Flack Hill Machine	49
Formwright.....	47
Four Star Welding.....	41
Golden Rule Fasteners.....	29, 48
Grabber Post Buildings, Inc.	28
Grandura Distribution LLC.....	49
GSI Rollformers & Machinery.....	21, 28
Hixwood.....	43
Kevmar Manufacturing.....	47
Lakeside Construction Fasteners	CVR, 29
Levi's Building Components	17, 29, FLIP 5
Malco Tools, Inc.....	30
Marion Manufacturing.....	48
Metal Rollforming Systems.....	CVR, 30, 35
Metalfarming LLC	CVR, 23, 30
MFM Building Products	CVR, 30
Mid South Aluminum/Kripke Enterprises.....	25
New Tech Machinery.....	CVR, 26, 30
Planet Saver Industries / GreenPost	47
Plasti-Sleeve	49
Plyco Corporation	3, 31
Progressive Metals	9, 31, 46
Red Dot Products, LLC	31, 48
Roll Former LLC	30, 32
Roper Whitney.....	32
Royal Metal Works.....	46
S-5!.....	32
Schweiss Doors.....	32, 47
SmartBuild Systems	32
Smartbuild_SurfaceBid.....	32
Star 1 Products LLC	37
SteelGrip SAMM, Inc.....	49
SWI Machinery.....	33
Tennsmith	28, 33
Trac-Rite Door	33
Triangle Fastener Corporation.....	33
United Steel Supply.....	CVR, 11, 33, 47
Worldwide Steel Buildings.....	FLIP 2

CONTACT THE EDITOR AT:
karen@shieldwallmedia.com

Rollforming Magazine

BY SHIELD WALL MEDIA

Managing Editor:

Karen Knapstein
karen@shieldwallmedia.com
715-952-1633

Editorial Staff:

Kathleen Riley, Linda Schmid

Circulation/Subscriptions:

Cari Ullom
cari@shieldwallmedia.com
715-952-1629

Publisher/CEO:

Gary Reichert
gary@shieldwallmedia.com

Director of Events:

Missy Beyer
missy@shieldwallmedia.com
715-350-6658
Fax: 1-715-227-8680

Executive/Advertising Assistant:

Kathy Budsberg
kathy@shieldwallmedia.com

Graphic Designers:

Tom Nelsen, Kevin Ulrich

Fax: 1-715-304-3604

Rollforming Magazine (ISSN: 2639-6742) (Volume 9, Issue 5) is published six times per year (March, May, July, September, November and December) by Shield Wall Media LLC, 150 Depot St., Iola, WI 54945. Periodical postage paid at Iola, WI, and at additional mailing offices. Canadian Agreement Number: 40665675. POSTMASTER: Send address changes to Rollforming, Cari Ullom, PO BOX 255, Iola, WI 54945. Copyright 2026 Shield Wall Media LLC. Rollforming Magazine and its logo are registered trademarks. Other names and logos referred to or displayed in editorial or advertising content may be trademarked or copyright. Rollforming Magazine assumes no responsibility for unsolicited materials sent to it. Publisher and advertisers are not liable for typographical errors that may appear in prices or descriptions in advertisements. Mailed free to roll forming contractors and their suppliers throughout North America. Others may subscribe: \$19.98 for 1 year, \$36.98 for 2 years, and \$50.98 for 3 years.



Construction
Rollforming
by Shield Wall Media Show

www.constructionrollformingshow.com

FIND US ONLINE AT:
rollformingmagazine.com

On The Cover:

An employee roll forms through-fastened panels at CMT Components. Photo courtesy of CMT Components

Steel Market Update

Courtesy of Majestic Steel USA

DEDMITVAV-STOCK.ADOBE.COM

Each week, Majestic Steel USA [majesticsteel.com], a steel service center that distributes prime, flat-rolled galvanized steel sheets and coils to industries across the United States, compiles the Core Report. The Report is “an in-depth look at key indicators and trends driving the steel market. Market volatility demands your attention about what’s driving prices, when and why.”

Majestic Steel has granted *Rollforming Magazine* permission to publish information excerpted from the Report for its readers.

SPOT IRON ORE

The Platts, Spot Iron Ore report for the week ending September 4 reports spot iron ore increased again, climbing to the highest level since the beginning of July.

Spot iron ore pricing ended the week at \$98.95/mt, up from \$95.90/mt previously. Despite the increase, iron ore is still down 11% since mid-May.

Increased demand in China, higher fuel and seaborne freight costs, along with geopolitical uncertainty has helped to drive pricing higher.

DOMESTIC STEEL PRODUCTION

According to the American Iron & Steel Institute, Weekly Domestic Steel Production report dated September 1, domestic steel production dropped sharply, hitting the lowest output in five months.

U.S. mills produced an estimated 1,818k tons at a 78.7% utilization rate, down from 1,848k tons and an 80.0% rate previously.

This was the lowest weekly tonnage output since late-March. Production slipped in three of the five region, with the largest decrease (in tons) coming from the Southern region. Production from the Southern region slipped from 866k tons to 839k tons.

Year-to-date production is now up 6.2% compared to the same time frame last year.

CONSTRUCTION SPENDING

According to the Total Construction Spending report dated July 2026, after flattish readings the previous two months, total construction spending dipped in July.

Total construction spending came in at a \$2.158 billion rate in July, down 0.5% from June and down 3.8% from the \$2.243 billion rate last July.

Total construction spending has now declined on a year-over-year basis in 12 consecutive months.

While non-residential spending ticked up 0.1% from June, residential spending saw a 1.3% m/m decline.

This was the lowest spending rate on residential projects since May 2023.

Non-residential spending now accounts for 59.6% of all spending, its highest share April 2020.

ZINC PRICE & INVENTORY

According to the London Metal Exchange, Weekly Zinc Price and Inventory Report and the Shanghai Futures Exchange, Weekly Zinc Inventory Report, both dated September 4, zinc pricing rose again, holding at the highest level since May 2022.

Zinc pricing ended the week at \$4,085/mt (\$1.853/lb), up from \$4,069.50/mt (\$1.846/lb) previously.

Although inventory has ticked up over the last 30 days, ongoing supply issues and high energy costs continue to push zinc pricing higher.

Global zinc inventory increased slightly for the third straight week. LME warehouse inventory increased sharply, climbing from 97,875/mt to 110,500/mt, while Shanghai warehouse inventory decreased slightly, dropping from 153,669/mt to 148,661/mt. **RF**

The Majestic Steel USA Core Report library can be accessed at <https://www.majesticsteel.com/majestic-insights/core-report/>.

Partial Disclaimer: The Content herein is for informational purposes only and under no circumstances should it be (a) relied upon as advice or recommendations for any particular business or activity, or (b) construed as an offer to sell or a solicitation to buy any future contract, material, option, security or derivative including foreign exchange. All Content, graphics and trademarks incorporated in or forming a part of this report are owned by Majestic Steel USA, Inc. or its third party providers. All rights are reserved.

In no event shall Majestic Steel or any third party provider or any of their respective affiliates, officers, directors, employees, agents or licensors be liable to you or to anyone else for any direct, special, incidental, indirect, punitive, consequential damages or any other loss or injury caused in whole or in part by contingencies beyond their control or any negligence, including any gross negligence, in procuring, providing, compiling, interpreting, editing, writing, reporting, transmitting or delivering the Content.

Construction Rollforming Show

by Shield Wall Media

October 6-7, 2027

**First Financial Center
Cincinnati, OH**

Shop Hazard Awareness

Chemical Dangers in the Rollforming Shop

■ By Linda Schmid

Rollforming is primarily a mechanical process, but that does not make a rollforming shop chemical-free. Lubricants, hydraulic fluids, cleaners, paints, adhesives, welding gases, fuels, and battery electrolytes may all be present. Welding, grinding, and equipment operation can also generate hazardous fumes, dust, mist, and exhaust.

Each product may appear manageable on its own. The greatest danger often develops when a chemical is heated, sprayed, transferred, mixed with an incompatible product, or used in an inadequately ventilated area.

A container of solvent left near welding is no longer merely a cleaning product. A leaking propane cylinder is not simply a maintenance problem. A water-based rollforming lubricant may present respiratory and skin hazards if the application or production process generates airborne mist. Contamination of the lubricant could also be hazardous. Even an “empty” drum may retain enough vapor to explode if someone cuts or welds it.

Chemical safety begins with recognizing that familiar products can create unfamiliar hazards when workplace conditions change.

WHAT CHEMICALS MAY BE PRESENT?

The chemical inventory will vary according to the work performed. A shop that only roll forms prefinished coil may have a relatively short list. A facility that also welds frames, paints components or machines, or maintains forklifts may have considerably more.

Rollforming Lubricants and Metalworking Fluids

Lubricants may be applied to coil or tooling to reduce friction,

improve forming, protect surfaces, and extend tooling life. Hydraulic oil, gear oil, grease, and penetrating oil may also be used in and around machinery.

According to OSHA, workers can be exposed to metalworking fluids through skin contact, contaminated surfaces and clothing, and inhalation of airborne mist. Potential effects include dermatitis, respiratory irritation, and asthma-like symptoms. Used fluid may also contain metal particles, microorganisms, or contaminants that were not present in the original product that could cause worse issues.

OSHA recommends managing metalworking fluids as a system that includes product selection, exposure assessment, fluid maintenance, ventilation, housekeeping, training, and, where appropriate, medical surveillance.

Cleaners and Degreasers

Shops may use acetone, mineral spirits, alcohols, citrus-based cleaners, parts-washing solvents, or aerosol degreasers. Depending upon their formulation, these products may be flammable, toxic, corrosive, or irritating to the skin and eyes.

“Environmentally friendly,” “biodegradable,” and “water-based” do not necessarily mean harmless. Handling decisions should be based on the product label and Safety Data Sheet (SDS), rather than its marketing description or odor.

Paints, Primers, and Coating-Repair Products

Touch-up paint, spray paint, primers, and specialty coatings may contain flammable solvents and substances that can affect the lungs, skin, eyes, or nervous system. Spray application increases exposure by putting fine droplets and vapors into the worker’s breathing zone. OSHA’s spray-finishing requirements

Resources

J. J. Keller. Hazard Communication Compliance Checklist. <https://www.jjkeller.com/learn/hazard-communication-requirements-checklist>

J. J. Keller. Hazard Communication FAQs. <https://www.jjkeller.com/faq/hazard-communication-faqs>

Occupational Safety and Health Administration. Hazard Communication Standard, 29 CFR 1910.1200. <https://www.osha.gov/laws-regs/regulations/standardnumber/1910/1910.1200>

Occupational Safety and Health Administration. Metalworking Fluids. <https://www.osha.gov/metalworking-fluids>

Occupational Safety and Health Administration. Flammable Liquids, 29 CFR 1910.106. <https://www.osha.gov/laws-regs/regulations/standardnumber/1910/1910.106>

Occupational Safety and Health Administration. Welding, Cutting, and Brazing. <https://www.osha.gov/welding-cutting-brazing/standards>

Occupational Safety and Health Administration. Chemical Hazards and Toxic Substances. <https://www.osha.gov/chemical-hazards>

Occupational Safety and Health Administration. Combustible Dust in Industry. <https://www.osha.gov/sites/default/files/publications/SHIB073105.pdf>

U.S. Chemical Safety and Hazard Investigation Board. Investigations, reports, and safety resources. <https://www.csb.gov/>

QUARTZ PAINT SYSTEM

OFFERED IN 7 COLORS



METALCON
BOOTH #900

Offering Quartz in 7 colors, 26 gauge coil, grade 50 at 13.5", 20", and 41.2" widths.

We have the coil you need in stock and any accessories you need to finish your build, ready to ship today!



PROGRESSIVEMETALS.COM

Call Toll Free: 855.835.9762

Safety Update))

address ventilation, ignition control, electrical equipment, storage, bonding and grounding during certain flammable-liquid transfers.

Adhesives and Sealants

Adhesives, sealants, and thread-locking compounds may be used during panel, trim, gutter, or accessory fabrication. Some contain flammable solvents, sensitizers, or reactive components. Certain polyurethane products contain isocyanates, which can cause respiratory sensitization. Once sensitized, a worker may react to very small subsequent exposures.

Welding and Cutting Gases

Acetylene, propane, and shielding gases may be present as well as oxygen when the shop performs fabrication or repairs. Oxygen is not flammable, but it accelerates combustion. Acetylene and propane are highly flammable. Argon and carbon dioxide can displace oxygen, particularly in pits, enclosed rooms, and other poorly ventilated spaces.

Cylinders also present a physical hazard. A damaged valve can turn a compressed-gas cylinder into a projectile. Cylinders must be secured, protected from damage, and handled according to the requirements for the particular gas and operation.

Welding and Cutting Fumes

Welding galvanized, painted, plated, or coated steel can release metal fumes and decomposition products. OSHA notes that the composition of welding or cutting fumes depends upon the base metal, coating, electrode, flux, and process. Knowing that the material is steel is not enough. The coating must also be identified before hot work begins.

OSHA requires potentially hazardous materials in coatings, fluxes, coverings, and filler metals to be included in the employer's Hazard Communication program.

Battery Electrolyte and Charging Gases

Lead-acid forklift batteries contain corrosive sulfuric acid. Charging can also produce hydrogen, a highly flammable gas. Charging areas need appropriate ventilation, ignition control, spill provisions, and protective equipment. Where employees may be exposed to corrosive electrolyte, OSHA requires suitable facilities within the work area for quickly flushing or drenching the eyes and body immediately. Battery-changing and maintenance areas need appropriate ventilation, ignition control, spill provisions, and protective equipment. Charging-only areas are subject to different requirements when batteries remain in the trucks and no electrolyte is involved.



**WORK
SAFER.
STORE
MORE.**

COMBILIFT
LIFTING INNOVATION

ENHANCE THE SAFETY, STORAGE & EFFICIENCY OF YOUR LOGISTICS WITH COMBILIFT

For almost 3 decades, Combilift has been revolutionising the way companies handle and store goods. We help companies of all sizes and from every industry to maximise the capacity, safety and efficiency of their warehouse and storage facilities.

Our pioneering product range of multidirectional, articulated and pedestrian forklifts, straddle carriers and container loaders allows you to manoeuvre long loads safely, reduce aisle widths and increase the amount of space available for storage.

CONTACT US TODAY

To find out how Combilift can help you unlock every inch of your storage space.

combilift.com



UNITED[®]

STEEL SUPPLY

METALCON Booth #533

United Steel Supply is the premier distributor of USA-made painted Galvalume[®] flat rolled steel coils for light gauge construction. With a focus on service, we strive to meet our customers' needs with superior quality and just-in-time delivery.

PAINTED COILS

- 100+ colors available
- 22, 24, 26, 28, and 29 gauge
- SMP and PVDF paint systems

RAPID SHIPPING

- Thousands of coils in stock
- Delivery in <24 hrs in most cases
- 6 locations nationwide

FLEXIBLE ORDERING

- Mix multiple colors in a load
- Flexible min coil weights

ON-SITE PROCESSING

- Advanced slitting capabilities
- Cut-to-length flat sheet

Visit **UnitedSteelSupply.com** or call **512-263-0954** to get started.



PLEASANTON, TEXAS

EUGENE, OREGON

JEFFERSONVILLE, INDIANA
TERRE HAUTE, INDIANA

JACKSON, MISSISSIPPI

BLACKFOOT, IDAHO

GALVALUME[®] is a registered trademark of BIEC International, Inc.
©2026 United Steel Supply

Fuel and Exhaust

Gasoline, diesel fuel, and propane may be stored for vehicles, generators, heaters, or forklifts. Internal-combustion equipment can also produce carbon monoxide. Because carbon monoxide is colorless and odorless, the absence of smoke or a strong exhaust odor is not proof that the air is safe.

Metal Dust

Routine rollforming of intact coil generally does not produce large quantities of fine dust. Grinding, sanding, polishing, and sawing can change the risk. OSHA identifies aluminum, iron, magnesium, zinc, and certain other metals as materials that may form combustible dust when sufficiently finely divided.

The actual hazard depends on particle size, composition, concentration, dispersion, and confinement. Dust from a particular operation should be evaluated and, when necessary, tested rather than assumed to be noncombustible.

WHEN ORDINARY PRODUCTS BECOME DANGEROUS

Many serious chemical incidents begin when substances or operations that are normally kept apart are unexpectedly brought together.

Flammable Liquids and Ignition Sources

Solvent vapors can travel along floors and reach welding areas, electrical equipment, heaters, or other ignition sources. Sparks from welding, grinding, switches, static electricity, or mechanical contact may ignite them.

The U.S. Chemical Safety and Hazard Investigation Board has repeatedly found that hot work can ignite flammable material in tanks, containers, piping, and nearby process areas. In one CSB-investigated incident at Packaging Corporation of America's DeRidder mill, three contractors were killed and seven were injured while welding and grinding above a tank containing flammable material.

The lesson for a rollforming shop is that a hot-work check cannot stop at the immediate location of the torch or grinder. It must consider what is inside, beneath, behind, and connected to the work area. Further, before activities that are not part of everyday production, such as repairs, commence, the interaction between what is present in the area and the chemicals or products of the work must be taken into consideration and prevented where necessary.

Flammable Liquids and Static Electricity

Pouring or pumping a flammable liquid can generate static electricity. If that charge produces a spark in a flammable vapor-air mixture, a fire or explosion may result.

In its investigation of explosions at Barton Solvents, the CSB concluded that static sparks ignited flammable vapors during liquid transfer. OSHA requires precautions against ignition and requires bonding and grounding in specified flammable-liquid transfer and spray-finishing operations. A qualified person

should determine when bonding, grounding, or approved pumps, safety cans, or electrically classified equipment are necessary.

Hot Work and Chemical Residues

A drum, tank, or container may appear empty but still contain hazardous residue or vapor. Welding, drilling, grinding, or cutting it can release toxic decomposition products or cause an explosion. Containers that have held flammable or unknown substances must not be treated as safe merely because they have been drained.

Chlorinated Cleaners and Heat

Some brake, electrical, and parts cleaners contain chlorinated solvents. When certain chlorinated compounds are exposed to high heat, an arc, or ultraviolet radiation from welding, they can decompose into highly toxic gases, potentially including phosgene and hydrogen chloride.

Cleaners should not be sprayed or stored near hot work. Before welding a cleaned part, the shop must identify the cleaner, consult its Safety Data Sheet (SDS), remove residues as directed, and provide adequate ventilation.

Oxidizers and Fuels

Oxygen and other oxidizing substances can cause combustible materials to burn more rapidly or violently. Oxygen equipment must be kept free of oil and grease. Oxygen cylinders must be stored according to applicable separation and storage requirements.

Acids and Bases

Mixing concentrated or otherwise incompatible acidic and alkaline cleaners can generate considerable heat, cause boiling or splattering, and expose workers to corrosive liquid or vapor. Acids may also react with certain metals and release flammable hydrogen.

Bleach, Acids, and Ammonia

Janitorial chemicals belong in the safety program, too. Mixing chlorine bleach with an acid can release chlorine gas. Mixing bleach with an ammonia-containing product can form hazardous chloramine gases. Employees should never combine cleaners unless the manufacturer specifically directs them to do so.

Water and Reactive Chemicals

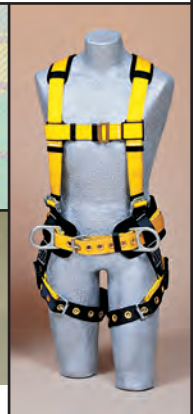
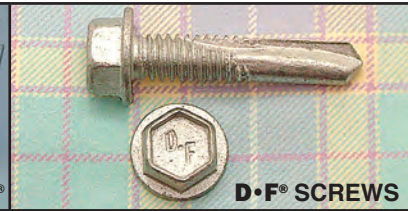
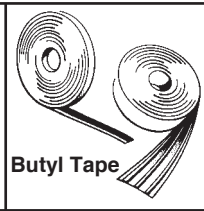
Water is not a universal spill treatment. Some chemicals react with water, while water can spread certain flammable liquids. The proper response must be determined from the SDS and the facility's spill plan before a release occurs.

COMMUNICATION IS THE FOUNDATION

OSHA's Hazard Communication Standard applies to hazardous chemicals to which employees may be exposed, regardless of whether the employer originally brought the

DYNAMIC FASTENER

Everything for the Metal Builder & Roofer®



You supply the crew.
We'll supply the rest.®



METALCON
BOOTH #816



CALL 800-821-5448 or Order Online @ DYNAMICFASTENER.COM
Call for your Free Full Color 140 Pg. Hand Guide. Better yet, call us for your next tool or fastener requirement. Discover for yourself why your peers enjoy doing business with our company!

substance into the workplace. A compliant program is more than an SDS binder placed in the office.

A rollforming employer should:

- Maintain an accurate inventory of hazardous chemicals.
- Keep a current SDS for each hazardous chemical and make it readily accessible during every shift.
- Maintain labels on incoming containers.
- Label workplace and secondary containers unless a specific exception applies.
- Develop and maintain a written Hazard Communication program.
- Train employees at initial assignment and whenever a new chemical hazard is introduced.
- Include hazardous substances generated by shop processes, such as welding fumes, lubricant mist, exhaust, and combustible or toxic dust.
- Coordinate hazard information with contractors, including the hazards present at the facility, the chemicals contractors will bring on-site, SDS availability, labeling systems, and necessary precautions.

J. J. Keller's Hazard Communication guidance emphasizes the written program, chemical inventory, labels, accessible SDSs, and employee training. Having an SDS is not sufficient if employees cannot locate it, understand it, or connect its information to their work.

OSHA updated its Hazard Communication Standard in 2024 and extended several compliance dates in 2026. As suppliers introduce revised classifications, labels, and SDSs, employers will need to review the information and update workplace labels, written programs, and training as necessary.

CONTROL THE HAZARD BEFORE RELYING ON PPE

Gloves and respirators should not be the shop's first or only defense. OSHA's preferred approach begins with eliminating or substituting the hazard where feasible, followed by engineering controls, administrative controls, and personal protective equipment.

A shop might replace a high-volatility solvent with a less hazardous cleaner, use a closed dispensing system, capture lubricant mist at its source, isolate welding, improve battery-charging ventilation, or purchase a product that does not require spraying.

Local exhaust ventilation is often more effective than relying solely on general building ventilation because it captures contaminants near their source. A fan placed behind a worker may simply push fumes through the breathing zone or spread them across the shop.

PPE must be selected through a hazard assessment and chemical-resistance information. "Chemical-resistant gloves" are not universal. A glove suitable for a water-based lubricant may provide poor protection against a solvent. Safety glasses may not be sufficient where splashing corrosives require

goggles and a face shield.

Respirators should not be issued informally. When respirators are required, OSHA's Respiratory Protection Standard generally requires the employer to evaluate the respiratory hazard and select appropriate protection. The standard also requires medical evaluation, fit testing for tight-fitting respirators, training, maintenance, and a written program. A dust filter does not protect against solvent vapor, and an organic-vapor cartridge does not protect against every gas.

PREPARE FOR SPILLS

A spill plan should identify the product's hazards, the compatible PPE and absorbents, the circumstances requiring evacuation, and the people trained and equipped to clean up the release. It should also explain how ignition sources will be controlled and how contaminated materials will be handled.

A small spill is not defined only by volume. A cup of a highly toxic, reactive, or volatile substance may present a greater emergency than several gallons of a relatively low-hazard lubricant.

Employees trained only to handle incidental releases should not attempt to manage an emergency release. Warning signs include an unknown substance, strong vapor generation, fire or chemical reaction, breathing difficulty, a release entering a drain, a damaged compressed-gas cylinder, or a spill beyond the employee's training and equipment.

MAKE CHEMICAL AWARENESS PART OF PRODUCTION

Effective chemical-safety programs make proper handling part of everyday production rather than a once-a-year training topic. Supervisors should investigate unlabeled containers, unusual odors, visible mist, recurring skin complaints, leaking equipment, and improvised chemical use. Employees should be authorized to stop and ask what a product is before using it.

Requiring safety review before a new product enters the facility can prevent an aerosol, adhesive, or cleaner from bypassing the inventory, SDS system, storage plan, and training program.

Most importantly, employees must understand that changing the task can change the hazard. A cleaner that is usually used at room temperature may become dangerous when heated. A lubricant that is manageable as a liquid may become hazardous when sprayed into a mist. Metal that is safe in sheet form may present a different risk when converted into welding fumes or grinding dust.

Chemical safety in a rollforming shop is not simply about knowing what is on the shelf. It is about anticipating what materials can become when they are mixed, heated, atomized, spilled, transferred, or brought into contact with ignition sources. **RF**

ASCO

machines

USA



ASCO's Slinet coil storage system is dynamically configured, discarding fixed coil spaces for adaptable settings that adjust to each specific coil. This innovative approach maximizes space efficiency, allowing for the accommodation of more coils within the same area, based on their varying outer diameters. Control of the system is fully electric and driven by servo technology. Each coil mandrel has a unique ID and operates independently, equipped with a braking system for superior management. Additionally, the storage setup is highly customizable, designed to be expanded and tailored according to specific needs.

FOR MORE INFORMATION:

(217) 955-ASCO

INFO@ASCOMACHINES.COM

WWW.ASCOMACHINES.COM

FOLLOW US:



Machine Developments

Recent Equipment Updates from Machine Manufacturers

■ By Karen Knapstein

Rollforming equipment continues to evolve as manufacturers look for ways to produce more, improve consistency and make their operations more efficient. Automation, faster production speeds, greater profile flexibility and smarter controls are among the developments shaping today's equipment.

For this equipment update, Rollforming Magazine asked several manufacturers to highlight some of the changes they've made in recent years. Their responses range from relatively simple improvements that solve everyday

production challenges to major advances in automation and machine design.

Here's a look at some of the latest developments—and the production challenges they're designed to address.

ACU-FORM EQUIPMENT

The folks at Acu-Form designed a new entry guide, which made it so the customers could feed pieces into the roll former straight - every time. Previously, parts could be fed into the machine out of square, which can cause problems with the finished components.

Now, even if the part stock is not cut square, it can still be fed squarely into the machine. (Shown is the Acu-Form F and J trim roll former.)



The F and J Trim Roll Former. PHOTOS COURTESY OF ACU-FORM

ASC MACHINE TOOLS

ASC Machine Tools has given high-speed purlin production an upgrade.

The company reports: For decades, the coil pit has been considered a necessary part of high-speed purlin rollforming. As purlin production speeds increased and servo-driven punching systems became more sophisticated, manufacturers accepted a fundamental limitation: to run a high-speed purlin line, you needed a deep pit in the factory floor.

ASC Machine Tools challenged that assumption. The result is the Lightning Uncoiler™—an electrically driven, servo-controlled uncoiler developed specifically to eliminate the need for a traditional coil pit while maintaining the speed, precision and responsiveness required for modern purlin production.

The challenge with high-speed purlin production starts at the front end of the line. Modern purlin lines can require the material to accelerate, decelerate and stop rapidly as the punching system

positions the steel for each hole pattern. Traditional high-speed systems typically use a hydraulically driven drag-brake uncoiler with pneumatic brake system. While this technology has proven reliable for decades, a large steel coil has significant rotational inertia. When the punching feed system suddenly accelerates, the feed roll tower pulling material from the drag brake uncoiler cannot accelerate at the same rate.



Lightning Uncoiler from ASC Machine Tools.
PHOTO COURTESY OF ASC MACHINE TOOLS

The traditional solution was to create a large loop of material between the uncoiler with the feed roll tower, and the punching system. That loop acted as a buffer, allowing the punching system to rapidly change speed without transferring all of those forces directly back to the coil handling front end. The easiest way to create that loop was to put it in the floor. The coil pit became the solution to a problem created by the limitations of conventional coil handling. ASC engineers asked: What if we eliminated the need for the pit altogether? That question changed the approach to the front end of the purlin line.

ASC developed the electrically driven Lightning Uncoiler™ as an active material pay-off system rather than a simple drag brake uncoiler. The Lightning Uncoiler uses an electric servo drive to actively accelerate and decelerate



We Have Fasteners



**PAINT. PACK. SHIP.
SAME DAY.**



OUR GOAL IS SAME-DAY SHIPPING:

PAINTED ORDERS PLACED BY 10 AM SHIP SAME DAY

IN-STOCK ORDERS PLACED BY 3 PM SHIP SAME DAY

**CALL 866-520-3453 OR
SCAN TO BECOME A SUPPLIER**



Product Feature))

the coil. Working together with ASC's servo-driven Feed Roll Tower, the system synchronizes the movement of the coil with the material demand of the punching system.

Instead of allowing the coil to react to the feed system, the Lightning Uncoiler actively participates in controlling the material. When the feed roll tower accelerates, the Lightning Uncoiler responds. When the punching cycle stops, the Lightning Uncoiler and Feed Roll Tower rapidly decelerate. Laser loop control, real-time coil diameter measurement and ASC's proprietary control software work together to coordinate the system and minimize the effects of coil inertia.

The result is a fundamentally different approach to high-speed purlin production: No pit, no compromise.

The Lightning Uncoiler allows high-

speed purlin lines to operate without the traditional 8- to 10-foot-deep coil pit. That change offers advantages that go far beyond eliminating excavation.

1) A Safer Production Environment

A deep floor pit introduces an obvious physical hazard into a manufacturing facility. Guardrails, covers and other safety measures can reduce the risk, but the pit remains a permanent opening in the factory floor. Eliminating the pit removes that hazard from the production environment and can also reduce concerns associated with confined spaces and potentially hazardous atmospheric conditions.

2) Simplifying Installation

A traditional purlin pit can require substantial construction work, including excavation, concrete work, reinforcement, waterproofing, drainage and sump systems. These requirements become

particularly challenging in facilities with high water tables or difficult soil conditions. With a pitless system, the equipment can be installed directly on the factory floor, eliminating much of the specialized construction associated with a deep coil pit. That can mean less construction, fewer complications and greater flexibility when planning a new production facility.

3) More Freedom for the Factory Layout

A concrete pit is permanent. Once installed, the production line's location is largely determined. The Lightning Uncoiler™ changes that equation. By eliminating the pit, manufacturers have greater freedom when planning their factory layout and more flexibility when equipment needs to be relocated or the facility is modified in the future.



ASC MACHINE TOOLS, INC.
PREMIUM QUALITY MADE IN THE USA SINCE 1949

ASC specializes in the Design and Manufacturing of the following high-performance Equipment:

- ROOF PANEL LINES
- TRIM ROLLFORMER
- CZ PURLIN LINES
- ROLL UP DOOR LINES
- BOTTOM BAR LINES
- SEAMING STATIONS
- WINDING STATIONS
- TRACK LINES
- DECKING LINES
- COIL UPENDER

...and much more!

Upcoming Trade Show:

FABTECH
OCTOBER 21-23, 2026
LAS VEGAS, NV

**FEB 16-18, 2027**
LAS VEGAS, NV



CONTACT US TODAY

 (509) 534-6600

 WWW.ASCMT.COM



INCREASE PROFIT, NOT LABOR COSTS, WITH DRIPSTOP CONDENSATION CONTROL



Condensation control



Corrosion resistant



Saves time and money



Durable



Maintenance free

HOW IT WORKS



1. ABSORBS

Dripstop absorbs condensation as it forms on the underside of the metal roof.



2. HOLDS

Moisture is held within the membrane until conditions improve.



3. RELEASES

Moisture naturally evaporates as the temperature rises and air circulates.

Proper ventilation is required for optimal performance.

TRUSTED ACROSS INDUSTRIES



Self-Storage



Agricultural



Industrial



Warehouses



Workshop and Garages

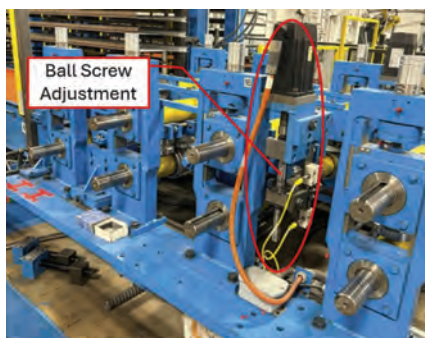


THE ORIGINAL. SINCE 1996.

The high-performance membrane that helps protect buildings and goods from the damaging effects of condensation.



Scan the code for more information or to get in touch.



Bradbury has improved its Auto Flare adjustment system by transitioning to either a ball screw (shown above) or gear-driven adjustment. PHOTO COURTESY OF THE BRADBURY GROUP



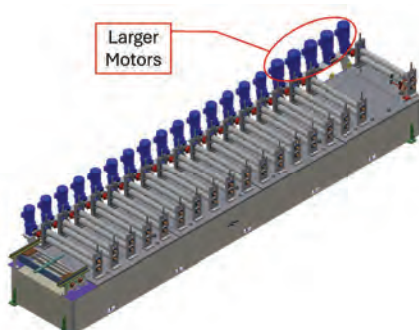
Gear-Driven Adjustment. PHOTO COURTESY OF THE BRADBURY GROUP

THE BRADBURY GROUP

The Bradbury Group reports the following recent machine updates:

Bradbury Auto-Flare

Over the past five years, Bradbury has improved its Auto Flare adjustment system by transitioning from a traditional machine screw to either a ball screw or gear-driven adjustment. This allows automatic flare adjustments to be made more quickly, reducing adjustment time during production and enabling the roll former to operate at higher speeds. The development was driven largely by customer demand for increased production rates while maintaining the benefits of automated adjustment. By improving the speed and responsiveness of the Auto Flare system, manufacturers can achieve greater throughput while maintaining consistent forming results.



Recently, Bradbury has refined its Torque Vectoring system by matching motor size to the power requirements of each forming pass. PHOTO COURTESY OF THE BRADBURY GROUP

Torque Vectoring®

Bradbury has utilized Torque Vectoring® technology for several years, using multiple motors to drive individual forming passes or small banks of passes rather than relying on a single drive motor for the entire roll former. Traditionally, each of these motors was the same size. More recently, Bradbury has refined the system by matching motor size to the power requirements of each forming pass—using larger motors where more work is required and smaller motors for less demanding passes.

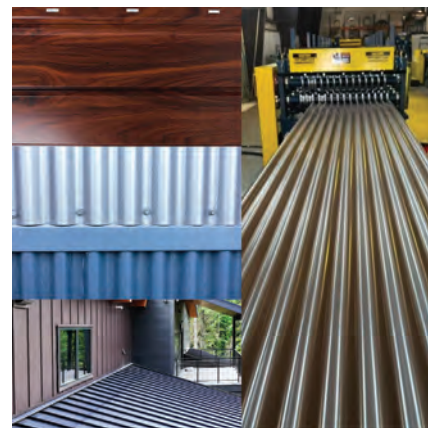
This approach maintains the full benefits of Torque Vectoring® while optimizing the drive system for the application. By appropriately sizing each motor, customers can benefit from a lower initial machine cost as well as reduced power requirements during operation.

METAL ROLLFORMING SYSTEMS

Metal Rollforming Systems reports one of the biggest areas of development for them over the last five years has been expanding the range of profiles customers can produce while improving the productivity of the equipment itself. The company's Titan platform can be configured for both through-fastened and concealed-fastener profiles, including AG Panel, R Panel, corrugated, Board and Batten, Quad Rib, soffit, and most industry-standard snap-lock profiles.

The company says, "We are seeing

increasing demand for architectural through-fastened profiles such as Board and Batten and Quad Rib, which give manufacturers a more distinctive appearance while retaining the lower manufacturing, handling, and installation costs of exposed-fastener products. On the concealed-fastener side, we have expanded our in-plant snap-lock capabilities, including the ability to form 29-gauge Grade 80 material through advances in tooling design, along with optional integrated rib notching that replaces time-consuming hand notching with a more accurate, repeatable machine-formed feature. Our in-plant snap-lock systems are intended to complement, not replace, portable roll formers: portable machines remain valuable for jobsite production and very long panels, while a purpose-built in-plant system can produce most



Over the last few years, Metal Rollforming Systems has expanded the range of profiles that can be produced on its Titan machines. PHOTO COURTESY OF METAL ROLLFORMING SYSTEMS



PHOTO COURTESY OF METAL ROLLFORMING SYSTEMS



ROLLERS & MACHINERY

ROLLFORMING SOLUTIONS THAT DELIVER RESULTS

OCTOBER 7-9, 2026 • ORLANDO, FL.
METALCON 35

With over 17 years of expertise, GSI delivers rollforming machines trusted across the Americas. Our engineering combines Mexican craftsmanship with American innovation — producing equipment that is precise, durable, and built to last.

80+
DESIGNS

20+
PATENTS

ESTABLISHED
2009

The Formula for a Smart Investment

When investing in a roll forming machine, the first question most companies ask is: Which one costs less? However, that's rarely the right question. The real question should be: Which machine will generate the greatest return over the next 10 or 20 years? A production line should never be evaluated solely by its purchase price, but by the value it will generate throughout its service life. A decision based only on the initial cost can lead to production downtime, excessive maintenance, limited spare parts availability, and lower-quality finished products.

At GSI Rollers & Machinery, we summarize this philosophy with four key concepts: *Price + Strength + Quality = Profit*. These are the factors that truly protect your investment and maximize long-term profitability.

Before selecting a roll forming equipment manufacturer, we recommend evaluating the quality of the materials, structural design, electrical technology, spare parts availability, after-sales support, and actual production speed—that is, the speed achieved while running material with punching and cutting operations, not just under ideal conditions.

It is equally important to ensure that electrical, hydraulic, and mechanical components are supplied by internationally recognized manufacturers, providing easy access to replacement parts, simplified maintenance, and long-term technical support.

The best investment isn't always the least expensive one. It's the one that produces more, experiences fewer breakdowns, requires less maintenance, and retains its value for years to come.

We design solutions—not just machines. We understand that every manufacturer has unique production processes, products, and business goals. That's why we don't believe in standardized solutions. Every production line is engineered around each customer's specific requirements, ensuring that the equipment's design, performance, and configuration are optimized for their manufacturing objectives.

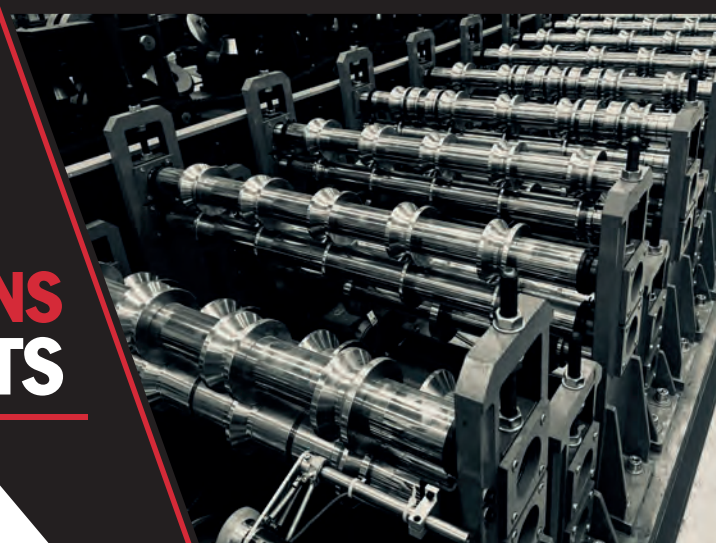
Our mission is to help customers increase productivity, reduce operating costs, and maximize the return on their investment. Because, in the end, a machine isn't an expense. It's an investment in the future growth of your business.

At GSI, we offer international quality equipment at competitive prices, tailored to your actual production needs.

— Guillermo Wong.



**BUILT TO PERFORM.
MADE TO LAST.**



OUR PRODUCT LINES

- Panel Rollformers
- Trim Rollformers
- C/Z Purlin & Eave Strut
- Standing Seam Solutions
- Slitting Lines
- Decoilers, Upenders & Shears
- Cut-to-Length Lines
- Storage Profile
- Folding Machines
- Maintenance
- Roll Forming Retrofit for All Brands
- Custom Lines

AMS **BECK**
CONTROLS automation
SIEMENS

Warranty:
3 & 5 Years •
Lifetime Chassis

Our next auction is coming soon.
Stay tuned to our official channels for all the details.

MADE IN MEXICO ASSEMBLED IN USA



**10 Questions Every Buyer
Should Ask Before Investing
in a Roll Forming Machine**
More information...

GSI ROLLFORMERS & MACHINERY

📞 ENGLISH 908 347 3467
SPANISH 469 822 6327
✉️ g.wong@gsirollers.com
🌐 www.gsirollers.com



Product Feature))

shop orders faster, more economically, and with tighter tolerances and more consistent finished-panel quality. At the same time, the Titan platform has evolved into a much more automated, higher-output production system, with servo-driven feeding, line speeds up to 275 feet per minute, approximately 50% greater throughput on applicable configurations, powered dual-head uncoiling for faster coil changes, and a multi-batch touchscreen controller with API integration to industry-specific software such as Paradigm. Together, these developments are aimed at helping customers offer a broader product mix while producing more finished feet per labor hour."

SWI MACHINERY

SWI Machinery reports that automation is a highly-relevant, hot topic right now. "We're able to automate a single process or an entire line for those companies looking to take production capacity to the next level.

"We're not the first to bring automation to sheet metal fabricators. However, we've made significant advancements in controls, mechanics, and connectivity to eliminate complications seen in other solutions."

The company's most recent development is the FASST system, which stands for Fully Automated Side Shifting Table and combines a wheeled platform, docking station, and camera system to easily and safely move blanks from a slitter operation to a Duplex folder.

The FASST Vision System automatically scans part barcodes and feeds the Side Loader.

When asked to explain the specific challenges the system addresses, the company says, "Automation as a whole comes with numerous challenges. On the FASST system specifically, the biggest hurdle was getting the camera to recognize all the pieces on the table and know in what order to load them into the folder. Since we write our own software in-house, our team was able to overcome this challenge.



CX-5 Automatic Coil Changer: For higher volume applications. A CX5 coil farm can be coupled with most rollformers or SWI's Marxman Plus and Pro Slitter for fast, automatic coil changes. PHOTO COURTESY OF SWI MACHINERY



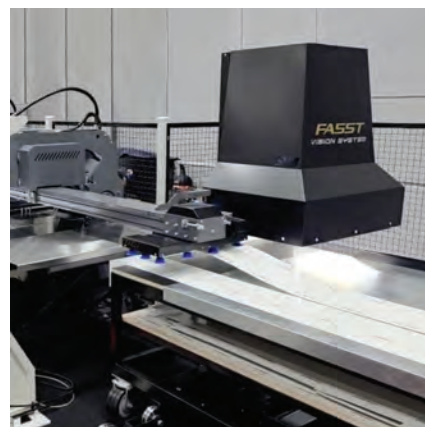
SWI Machinery's newest advancements can automate most of a metal-forming shop. PHOTO COURTESY OF SWI MACHINERY

"In the end, we now have a solution in our automation arsenal to collect, move, and load blanks from multiple slitting processes into a folding operation."

SWI further explains the new development: "The driving force for our engineering and product development teams is, and always has been, that our customers always want increased efficiency and higher throughput – often times wanting to limit operator intervention and/or increase safety. Our automation solutions address our customer objectives head-on, which ultimately gives our customers a tangible competitive edge."

Further automation capability comes in coil storage: "Coil handling is another part of production we are automating with our CX5 coil farm. It was originally developed to load coils onto SWI slitters, but now it can automatically feed coils into rollformers.

"The newest lines we're installing incorporate Dripstop and can run



FASST combines a wheeled platform and docking station to transition blanks from multiple slitter operations to an automated Duplex folding operation. The FASST Vision System scans bar codes and feeds parts and part specs to the Side Loader and Folder. PHOTO COURTESY OF SWI MACHINERY

two slitting lines and two rollformers simultaneously. Pair this with the FASST Vision System on our Duplex folders and we can automate most of the shop."

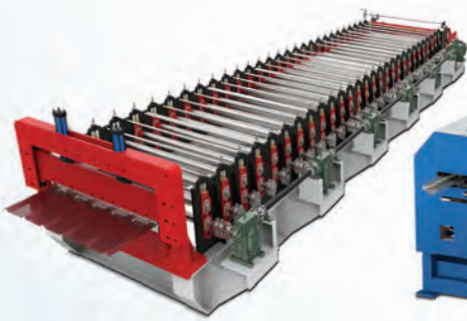
The company also adds that all of its machines can be diagnosed remotely, solving a number of issues quickly. Paired with field service technicians throughout the U.S. for service, parts, and training, it provides support long after the installation.

As technology continues to advance, the most valuable improvements may be those that address the everyday challenges rollformers face: getting material through the line efficiently, producing consistent components and making the most of available labor and floor space.

Watch future editions of Rollforming Magazine for more "equipment update" features like this. **RF**

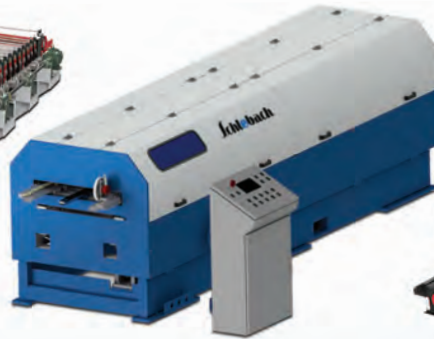
Have a new product?
Call Karen, the editor, to discuss how we can help you get the word out: 715-952-1633 or email karen@shieldwallmedia.com.

Get Hands-On with **The Industry's Best Rollforming Equipment**



In-Plant Rollformer

Performance you can trust.
Value you can measure.



QUADRO: With quick profile changes,
a rollformer for every need



SSQ3: Portable by design. Versatile
in performance. Easy to operate.

Available in North America from MetalForming

With industry-leading equipment, machines and parts in stock for immediate delivery, nationwide local service, and remote support available, MetalForming provides unmatched support to take your business to the next level.

METALCON

Visit Booth 911

at METALCON to see the full lineup.



Explore the Machine Lineup:
770-631-0002 | metalforming-usa.com



PLAN YOUR VISIT

Be sure to visit these exhibitors at METALCON, October 7-9, 2026



AceClamp by PMC Industries Inc.

Booth #807

87 Spring Lane
Plainville, CT 06062
860-351-0686
860-351-0689 (fax)
sales@aceclamp.com
www.aceclamp.com

AceClamp®, The Smarter Clamp, is the set screw alternative and a manufacturer of non-penetrating clamps for all metal roof attachment needs. Our patented push-pin design comes pre-assembled, saving on time and labor while protecting metal roof panels from installation damage. With AceClamp, you get the "Power of Pre-assembled" for secure and efficient rooftop solutions.



Acu-Form

Booth #607

10550 Township Road 262
Millersburg, OH 44654
330-674-4003
330-674-4035 (fax)
wayne@acu-form.com
www.acuformequipment.com

Acu-Form has been the trusted name for premium roll-forming machines in the steel roofing industry. Our unwavering commitment to tried-and-true manufacturing processes, founded on proven design principles and strict quality control checks, sets the foundation for the Acu-Form promise — quality, reliability, and longevity. When you choose Acu-Form, you're choosing a partner dedicated to your success.

AkzoNobel

Coil and Extrusion Coatings

AkzoNobel Coil and Extrusion Coatings

Booth #817

1313 Windsor Ave.
Columbus, OH 43211
614-294-3361
coilcoatings@akzonobel.com
www.coilcoatings.akzonobel.com/us

Beyond Performance - it's what makes us different. Backed by more than 200 years of experience, we uphold the highest standards, creating coil and extrusion products of proven, enduring quality. Working in partnership to best serve our customers, we deliver genuine added value, protecting reputations as much as surfaces.



ASC Machine Tools, Inc.

Booth #842

900 North Fancher Road
Spokane, WA 99212
509-534-6600
contact-us@ascmt.com
www.ascmt.com

ASC Machine Tools, founded in 1949 in Spokane, Washington, is a leading American manufacturer of rollforming machinery and coil processing equipment. ASC designs, engineers, manufactures, and supports high-performance systems for metal construction industries, including roofing, decking, purlins, framing, and other applications, serving customers worldwide.



ASCO USA, Inc.

Booth #1025

410 Richmond Avenue
Mattoon, IL 61938
217-955-ASCO
info@ascomachines.com
www.ascomachines.com

ASCO Group is a leading provider of metal trim machinery across the world. We are excited to deliver top-quality products and exceptional customer service. Our team is dedicated, skilled, and passionate about ensuring our clients receive the best solutions and support.



BRADBURY GROUP

Bradbury Group

Booth #613

1200 E Cole St.
Moundridge, KS 67107
620-345-6394
bradbury@bradburygroup.com
www.bradburygroup.com

The companies within The Bradbury Group design and build quality roll forming equipment, cut-to-length equipment, levelers, automated production systems, metal tile roofing systems, and controls for entry level operations to full scale facilities. Whether you need a single machine or an entire manufacturing system, we have the expertise and experience to build equipment that will exceed your expectations.



WE DO WHAT WE SAY
THAT'S HOW WE ROLL



MID SOUTH
— ALUMINUM —

731.664.2210
midsouthalum.com

Call Mid South for your custom aluminum coil solutions.

METALCON 2026: EXHIBITORS



**Freudenberg
Performance Materials**

Booth #858

3500 Industrial Dr.
Durham, NC 27704
937-660-6646
info@dripstop.com
www.dripstop.com

Dripstop is a factory-applied condensation control membrane for metal roofing panels. Installed during the roll-forming process, it absorbs condensation and releases as conditions change. Used worldwide, Dripstop helps manufacturers offer a proven value-added roofing solution while helping protect buildings from condensation-related problem.



THERMA=GUARD

by

Dutch Tech, Inc

Dutch Tech, Inc.

Booth #676

107 Third Ave. E
Lobelville, TN 37097
931-325-0000
931-901-1382 (fax)
office@dutchtech.com
www.dutchtech.com

Providing builders with high performance,
American made, reflective insulation.

**DYNAMIC
FASTENER**

Dynamic Fastener

Booth #816

800-821-5448
www.dynamicfastener.com

Dynamic Fastener offers same-day shipping of screws, painted rivets, anchors, flashings, safety equipment, hand tools and power tools. In-house custom painting of screws and rivets, with one or two-day lead time. A stock level of 145 million rivets including over 325 different rivets that are prepainted – in handy bags of 250 pieces. Dyna-Guard snow retention system for metal roofs. The company's free, 140 page, full color, Tool and Fastener Hand Guide provides engineering data, details product offering and pricing. Locations: Kansas City (Main office), Kansas City (Annex), Chicago, Houston, Las Vegas, Memphis, St. Louis, and St. Paul.

SOMETHING **NEW** IS TAKING THE FLOOR.

Discover the latest innovation in portable rollforming at METALCON booth #1525.



newtechmachinery.com



sales@newtechmachinery.com



1.800.574.1717

SUBSCRIBE NOW!



BuildMyBarndo.com, a website dedicated to people considering building a barndominium.

Shield Wall Media brands are dedicated to serving the information needs of construction professionals.

**SCAN TO
SUBSCRIBE**



SUBSCRIBE ONLINE: shieldwallmedia.com/subscribe or fill out & mail form below.

PHONE NUMBER OR EMAIL REQUIRED TO RECEIVE YOUR SUBSCRIPTIONS

**METAL
ROOFING**
MAGAZINE

**PLAIN
BUILDER**

**Metal
Builder**

**Rural
Builder**

FRAMEBUILDING
NEWS

Rollforming
Magazine

**ROOFING
ELEMENTS**
MAGAZINE

**BUILD MY
BARNDOMINIUM**
COM

FREE 3-YEAR SUBSCRIPTIONS!

1. Please check one or more boxes, sign & date:

I wish to receive: ☐ **Metal Roofing** ☐ **Plain Builder** ☐ **Metal Builder** ☐ **Rural Builder**
☐ **Frame Building News** ☐ **Rollforming** ☐ **Roofing Elements** (☐ **BuildMyBarndo.com** (digital only))

Signature (REQUIRED): _____ Date: _____

Print Name: _____

Company: _____

Address: _____

City/State/Zip: _____

Phone or Email (REQUIRED): _____

☐ Check this box if you wish to receive the email newsletter associated with the magazine subscription(s) above.

I would like to receive my subscription:
☐ By Mail
☐ Digitally

SWM2026

2. Choose which title applies:
☐ President/Vice President
☐ Principle/Shareholder
☐ Sales Manager or Rep
☐ Foreman/Crew Manager
☐ Engineer/Architect
☐ Other: _____

3. Describe your business:
☐ Builder/Contractor
☐ Dealer/Distributor
☐ Manufacturer
☐ Engineer/Architect
☐ Other: _____

4. Please check all of the types of building or manufacturing you are involved with:

☐ Post Frame ☐ Residential ☐ Metal Roofing ☐ Rollforming
☐ Metal Frame ☐ Commercial ☐ Trusses/Columns ☐ Trim & Flashings
☐ Fabric ☐ Equine ☐ Foundations ☐ Insulation/
☐ Agricultural ☐ Roofing ☐ Gutters/Snow Retention ☐ Moisture Control



MAIL TO:
Shield Wall Media
ATTN: Cari Ullom
PO Box 255, Iola, WI 54945

METALCON 2026: EXHIBITORS

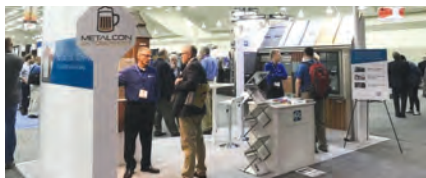


Englert, Inc.

Booth #785

1200 Amboy Ave.
Perth Amboy, NJ 08861
800-364-5378
info@englertinc.com
www.englertinc.com

Englert is a leading manufacturer of metal roofing and gutter systems. We are built on a simple core principle, dedicating ourselves to help our customers succeed. With our unmatched sales, support, technical, and customer service teams, we will be with you every step of the way to ensure your success.



Grabber Post Buildings

Booth #755

7716 N 900 E
Montgomery, IN 47558
800-264-5013
info@grabberpost.com
www.graberpost.com

Grabber Post Buildings is a leading distributor and manufacturer of post-frame and metal roofing supplies and materials. We roll-form 6 different metal panels, and we have a custom trim department that can produce almost any trim profile needed for your projects. We also produce nail-laminated columns and pre-engineered wood trusses up to

100' clear span. We also stock overhead doors, windows, sliding door components, cupolas, fasteners, underlayments, vapor barriers, insulation, and much more.



GSI Rollers & Machinery

Booth 1717

1109 Katy St.
Lancaster, TX 75146
908-347-3467
g.wong@gsirollers.com
www.gsirollers.com

We have 17+ years of experience and a presence in 20+ countries. We specialize in high-quality metalforming machinery f panel profiles, c/z, ssr, cut to length,

BEND WITH MORE FREEDOM

SBS 126-14 FLEX



More clearance to form drip edge & complex profiles



Make bends that are difficult on standard folders simple, quick, & easy.

USA MADE
TENNSMITH

McMinnville, TN 931-934-2211
www.tennsmith.com

STATEMENT OF OWNERSHIP, MANAGEMENT AND CIRCULATION (required by Act of August 12, 1970: Section 3685, Title 39, United States Code). 1. ROLLFORMING. 2. (ISSN: 2639-6742) 3. Filing date: 8/24/26. 4. Issue frequency: March, May, July, September, November and December. 5. Number of issues published annually: 6. 6. The annual subscription price is 19.98. 7. Complete mailing address of known office of publication: Shield Wall Media LLC, 1990 Godfrey Dr., Waupaca, WI 54981. 8. Complete mailing address of headquarters or general business office of publisher: Shield Wall Media LLC, 150 Depot St., Iola, WI 54945. 9. Full names and complete mailing addresses of publisher, editor, and managing editor. Publisher: Gary Reichert, 1990 Godfrey Dr., Waupaca, WI 54981. Editor: Karen Knapstein, 1990 Godfrey Dr., Waupaca, WI 54981. Managing Editor: Gary Reichert, 1990 Godfrey Dr., Waupaca, WI 54981. 10. Owner: Shield Wall Media LLC, Gary Reichert, 150 Depot St., Iola, WI 54945 and My Time Media Americas, 1675 Broadway, 20th Floor, New York, NY 10019. 11. Known bondholders, mortgages, and other security holders owning or holding 1 percent or more of total amount of bonds, mortgages or other securities: None. 12. Tax status: Has Not Changed During Preceding 12 Months. 13. Publisher title: ROLLFORMING. 14. Issue date for circulation data below: August 1, 2026. 15. The extent and nature of circulation: A. Total number of copies printed (Net press run). Average number of copies each issue during preceding 12 months: 0. Actual number of copies of single issue published nearest to filing date: 0. B. Paid/requested circulation. 1. Mailed outside-county paid subscriptions/requested. Average number of copies each issue during the preceding 12 months: 225. Actual number of copies of single issue published nearest to filing date: 222. 2. Mailed in-county paid subscriptions/requested. Average number of copies each issue during the preceding 12 months: 14,175. Actual number of copies of single issue published nearest to filing date: 14,135. 3. Sales through dealers and carriers, street vendors and counter sales. Average number of copies each issue during the preceding 12 months: 0. Actual number of copies of single issue published nearest to filing date: 0. 4. Requested copies distribution through other classes mailed through the USPS. Average number of copies each issue during the preceding 12 months: 0. Actual number of copies of single issue published nearest to filing date: 0. C. Total paid/requested distribution. Average number of copies each issue during preceding 12 months: 14,440. Actual number of copies of single issue published nearest to filing date: 14,357. D. Non-requested distribution (by mail and outside mail). 1. Outside-County Non-requested copies. Average number of copies each issue during the preceding 12 months: 0. Number of copies of single issue published nearest to filing date: 0. 2. In-county non-requested copies. Average number of copies each issue during the preceding 12 months: 0. Number of copies of single issue published nearest to filing date: 0. 3. Non-requested copies mailed at other Classes through the USPS. Average number of copies each issue during preceding 12 months: 20. Number of copies of single issue published nearest to filing date: 20. 4. Non-requested copies distributed outside the mail. Average number of copies each issue during preceding 12 months: 70. Number of copies of single issue published nearest to filing date: 300. E. Total Non-requested distribution. Average number of copies each issue during preceding 12 months: 90. Actual number of copies of single issue published nearest to filing date: 320. F. Total distribution (sum of 15c and 15e). Average number of copies each issue during preceding 12 months: 14,490. Actual number of copies of single issue published nearest to filing date: 14,677. G. Copies not Distributed. Average number of copies each issue during preceding 12 months: 50. Actual number of copies of single issue published nearest to filing date: 25. H. Total (sum of 15f and 15g). Average number of copies each issue during preceding 12 months: 14,540. Actual number of copies of single issue published nearest to filing date: 14,702. I. Percent paid. Average percent of copies paid/requested for the preceding 12 months: 99%. Actual percent of copies paid/requested for the preceding 12 months: 99%. 16. Electronic Copy Circulation: A. Paid Electronic Copies. Average number of copies each issue during preceding 12 months: 0. Actual number of copies of single issue published nearest to filing date: 0. B. Total Paid Print Copies (Line 15c) + Paid Electronic Copies (Line 16a). Average number of copies each issue during preceding 12 months: 14,400. Actual number of copies of single issue published nearest to filing date: 14,357. C. Total Print Distribution (Line 15f) + Paid Electronic Copies (Line 16a). Average number of copies each issue during preceding 12 months: 14,490. Actual number of copies of single issue published nearest to filing date: 14,677. D. Percent Paid (Both Print & Electronic Copies) (16b divided by 16c x 100). Average number of copies each issue during preceding 12 months: 0. Actual number of copies of single issue published nearest to filing date: 0. I certify that 50% of all distributed copies (electronic and print) are paid above nominal price. 17. Publication of statement of ownership for a Requester publication will be printed in the October 2026 issue of the publication. 18. Signature and title of editor, publisher, business manager, or owner: Gary Reichert, Publisher. I certify that all information furnished on this form is true and complete. I understand that anyone who furnishes false or misleading information on this form or who omits material or information requested on the form may be subject to criminal sanction and civil actions.

slitters, deck, storage profiles, customs & foldings, punch prices and more. Whether you need a complete production line or a specialized machine, our team is ready to discuss solutions tailored to your business. Come visit us at our booth and discover how GSI Rollers & Machinery can take your production to the next level!



Lakeside Construction Fasteners, Inc.

Booth #1642

6500 AR-135

Paragould, AR 72450

800-537-4160

sales@lakeside-fasteners.com

www.lakeside-fasteners.com

Lakeside Construction Fasteners is a manufacturer and distributor of specialized fasteners and accessories serving the metal construction industry. Now part of DMI Direct Metals, Lakeside continues

under the leadership of President and Co-Founder Eric Velliquette, maintaining its focus on innovation, product integrity, quality, and personal service while gaining additional resources.



Levi's Building Components

Booth #1235

400 Burkholder Drive

Ephrata, PA 17522

877-897-7020

info@levisbuilding

components.com

www.levisbuilding
components.com

Levi's Building Components is a leading wholesale supplier of metal roofing solutions, known for quality products, fast shipping, and accurate order fulfillment.

We offer a full range of fasteners for Metal-to-Wood, Metal-to-Metal, and specialty applications, along with Snow Defender snow guards available in 40+ colors and textured finishes.



PHOTO COURTESY OF METALCON

ARCHIE VENTS™



U.S. Patent #11946263, 10907358 & 11649635

NEW—PanelVents™ and Jacked Vents™ designed for metal roofing



Ph: (334) 283-4030 Fax: (334) 283-4032 Email: info@goldenrulefastenersinc.com



METALCON 2026: EXHIBITORS



Malco Tools, Inc.

Booth #1376

14080 Hwy. 55
Annandale, MN 55302
www.malcotools.com

Malco Tools, Inc. is one of the nation's leading solution developers and manufacturers of a variety of high-quality specialty hand tools for the building and construction trades. Backed by over 70 years of history, Malco offers hundreds of tool innovations for trade professionals. Headquartered in Minnesota, Malco manufactures tools that are built to last, rigorously tested and backed by a limited lifetime warranty.



MetalForming, LLC

Booth #911

100 International Dr.
Peachtree City, GA 30269
770-631-0002
info@metalforming-usa.net
www.metalforming-usa.com

MetalForming LLC offers A World Of Possibilities for sheet metal folders, shears, roll formers, slitters, and coil processing solutions. For over 25 years we have provided solutions from the most innovative and best-in-class global machine partners. Our service and support are bolstered by our stock of machines and parts.



BUILDING PRODUCTS CORP.

MFM Building Products Corp.

Booth #1365

525 Orange St.
Coshocton, OH 43812
800-882-7663
740-622-6161
info@mfmmbp.com
www.mfmmbp.com

Metal Roofing Underlayments. MFM offers several self-adhering roofing underlayments designed for metal roofing systems where high heat is generated. These include Ultra HT, MFM Wind & Water Seal, Premium HT Tile & Metal, and StormStopper FSU. These will be highlighted in the company's Metalcon booth along with free samples. Made in USA.

5V Crimp Roof Panel Machine

suited for in-shop & jobsite work



Streamline 5V crimp panel production in-shop or onsite

Produces 26" wide 5V panels with 24" coverage with overlap. Adjustable width panels 14" – 28".

Portable.
Reliable.
USA-Made
since 1978.



ROLLFORMER.

Chalfont, PA 215-997-2511
www.rollformerllc.com



Metal Rollforming Systems

Booth #1431

4511 North Freya St.
Spokane, WA 99217
509-466-6854
info@mrsrollform.com
www.mrsrollform.com

Metal Rollforming Systems designs and manufactures industry leading rollforming equipment and accessories. Our complete in-house design and manufacturing facility allows us to price our equipment at a very competitive price, making us a leader in rollforming equipment manufacturing. MRS' product lines consist of single and double deck rollformers, single and multitrim rollformers, slitters, sheet stackers and much more.



PHOTOS COURTESY OF NEUBEK PHOTOGRAPHERS



New Tech Machinery

Booth #1525

16265 E 33rd Dr. Suite 40
Aurora, CO 80011
303-858-2180
rick.zand@newtechmachinery.com
www.newtechmachinery.com

New Tech Machinery has been building industrial grade portable metal roof panel and seamless gutter machines for over 30 years. NTM was the first to commercially produce a polyurethane drive-roller machine with separate forming rollers, now an industry standard. NTM continues to innovate and release new rollforming products, including its latest flagship SSQ3.





**Plyco Corporation /
East Coast Fasteners**

Booth #1511

500 Industrial Drive
Elkhart Lake, WI 53020
800-558-5895
marketing@plyco.com
www.plyco.com

For over 70 years, Plyco has been a leading supplier of products to the post-frame, metal clad building and commercial construction industries. Providing metal doors, windows, horse stall systems, ventilation products, reflective insulation, fasteners and closures, and more.



Progressive Metals

Progressive Metals

Booth #900

PO Box 685
Cornwall, PA 17016
855-835-9762
www.progressivemetals.com

Progressive Metals aims to meet and exceed all customer coil needs. Offering a wide variety of colors in high-quality 28-gauge coil and 26- and 24-gauge slit coil, excellent customer service, and exceptional delivery across the United States. We also offer a full line of accessories to finish your build.



Red Dot Products

Booth #1449

34 Denver Road
Denver, PA 17517
833-473-3368
717-740-6644 (fax)
www.reddotproducts.com

Most rollformers, metal distributors, and building supply companies are limited by their inventory space and can't stock everything their customers ask for.

Red Dot Products helps you expand your product offering with access to an extensive inventory, competitive pricing, and fast, reliable shipping for coils, fasteners, snow retention, color-matched accessories, and more.



THE BRADBURY GROUP



Metal Panel & Standing Seam Roll Formers

Purlin Roll Formers

Trim Folders

Trim Roll Formers

Recoiling Lines

Levelers

Insulated Panel Lines

Metal Shingle & Tile Lines

Coil Processing Lines

Solutions Start Here. Metalcon Booth #613.

+1.620.345.6394

bradbury@bradburygroup.com

bradburygroup.com

METALCON 2026: EXHIBITORS



rFOIL Reflective Insulation

Booth #1448

279 Humberline Dr.
Etobicoke, ON M9W 5T6
Canada
800-837-8961
www.rFOIL.com

rFoil is the largest manufacturer of reflective insulation and radiant barriers in North America. Our products are fiber-free so you don't need personal protective equipment when installing them. They are lightweight and easy to handle, as well as moisture resistant so they won't harbor mold.



Roll Former LLC

Booth #300

140 Independence Lane
Chalfont, PA 18914
215-997-2511
215-997-5544(fax)
info@rollformerllc.com
www.rollformerllc.com

Roll Former LLC manufactures efficient, effective roll forming equipment for all things architectural sheet metal and roofing. From roof and wall panels to hemming, perforating, seaming, and even custom builds, Roll Former has you covered with versatile, reliable, American-made machines built for both in-shop and jobsite demands.



Roper Whitney

Booth #300

2833 Huffman Blvd
Rockford, IL 61103
815-962-3011
815-962-2227(fax)
info@roperwhitney.com
www.roperwhitney.com

Roper Whitney offers trusted metal fabrication solutions ranging from the

industry-leading AutoBrake® to shears, coil processing equipment, and classic hand tools. Backed by over a century of American manufacturing and innovation, Roper Whitney's reliable, easy-to-use machines help operators get more done and confidently shape metal every day.



S-5!

Booth #1517

12730 Black Forest Rd.
Colorado Springs, CO 80908
888-825-3432
719-495-0045 (fax)
info@s-5.com
www.s-5.com

Since 1992, S-5! has been the global leader in metal roof attachment solutions. Its zero-penetration clamps and brackets support a variety of roof-mounted applications across all metal roof types while preserving roof integrity and warranties. Building on that legacy, S-5! has now extended its proven expertise to include single-ply roof solutions.



Schweiss Doors

Booth #1279

72121 470th Street
Hector, MN, 55342
507-426-8273
www.schweissdoors.com

Schweiss Doors manufactures lift straps bifold doors and one piece hydraulic doors for a wide variety of applications including industrial, commercial, agriculture, aviation and residential. Schweiss can build any size door, hydraulic or bifold, without sacrificing headroom. Check out our newest Designer Doors at schweissdoors.com



Smartbuild Systems

Booth 1271

PO Box 501
Morton, IL 61550
303-443-8033
sales@smartbuildsystems.com
www.smartbuildSystems.com

SmartBuild Systems builds software that runs your whole job — design, quote, sell, produce. SmartBuild PF and AM turn post-frame and all-metal building leads into live 3D designs, instant pricing, and signed proposals in minutes. We also offer Surface Bid, our metal roofing takeoff and bidding tool. One platform, every step.



Surface Bid

Booth 850

PO Box 501
Morton, IL 61550
303-443-8033
sales@smartbuildsystems.com
www.surface-Bid.com

Surface Bid turns roof measurement files from leading providers like GeoSpan and Roofscope into panel layouts, material lists, and pricing — in minutes, not days. Down to the exact piece, not just square footage. Faster bids, fewer errors, and more accurate quotes that win more jobs. Metal roofing takeoffs, done right.

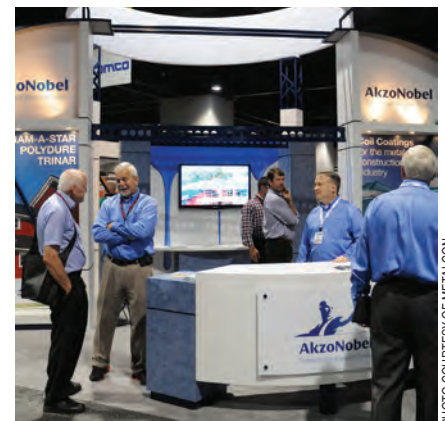


PHOTO COURTESY OF METALCON



SWI Machinery, Inc.

Booth #725

400 Naeco Way
Peachtree City, GA 30269
770-766-0880
info@swimachinery.com
www.swimachinery.com

SWI is among the top brands of sheet metal processing equipment with heavy-duty, easy-to-use machines for coil handling, uncoiling, slitting/blanking, folding, and recoiling. With significant advancements in programming, controls and mechanics, SWI is delivering fully-automated processes that achieve exceptional production throughput for today's sheet metal fabricators. Brands include: CX5, Marxman, Simplex, and Duplex.



Tennsmith

Booth #300

6926 Smithville Highway
McMinnville, TN 37110
931-934-2211
931-934-2220(fax)
info@tennsmith.com
www.tennsmith.com

Tennsmith is the trusted American manufacturer of sheet metal fabrication equipment and proud owner of Roper Whitney and Roll Former LLC. From dependable manual shears and brakes to advanced powered folders, shears, and forming tools, Tennsmith builds durable, reliable equipment that help fabricators work with confidence and efficiency.



A TBS COMPANY

Trac-Rite

Booth #1006

314 Wilburn Rd
Sun Prairie, WI 53590
608-837-8895
608-825-6745(fax)
tr@tracrite.com
www.tracrite.com

Trac-Rite, the premier manufacturer of high-quality roll-up doors, is a 100% employee-owned company with over 45 years of experience, specializing in American-made steel roll-up doors for self-storage, sheds, garages, and metal/wood frame buildings. Renowned for durability and reliability, Trac-Rite provides comprehensive solutions backed by unmatched customer service.



Triangle Fastener Corporation

Booth #664

1925 Preble Ave.
Pittsburgh, PA 15233
800-486-1832
trianglefastener.com

Triangle Fastener (TFC) supplies fasteners, sealants, and tools for metal roofing and building. Innovative products like CONCEALOR, BLAZER, and Burr-Buster Stitch deliver easy installation and cost savings. With 32 stocking locations and 9 painting facilities nationwide, TFC ensures products are always where and when you need them.



United Steel Supply

Booth #533

248 Addie Roy Road,
Suite C200
Austin, TX 78746
512-263-0954
sales@unitedsteelsupply.com
www.unitedsteelsupply.com

United Steel Supply™ is the premier domestic supplier of American-made painted Galvalume® steel coils for the construction industry. With thousands of coils in stock in multiple gauges and over 100 available paint colors and finishes, we specialize in just-in-time delivery from our 6 locations across the United States.

**The Fastest Way to
Feed Your Sheet
Metal Shop**

AUTO CUT 100
Coil Processing Made Simple.



**The simplest, most efficient
material handling solution
for greater production and safety.**



Cut to Length
& Slit to Width
in one compact
package.

ROPER WHITNEY

Rockford, IL 815-962-3011
www.roperswhitney.com



CMT Components

From Trusses to a Growing Roll-Forming Operation

■ By Karen Knapstein

When CMT Components opened its doors in Sardinia, Ohio, in January 2007, the business was focused on one thing: manufacturing trusses. Founder Calvin Nissley started C&M Truss LLC with two other employees and a straightforward goal: provide quality products, good service, and reasonable prices.

Nearly two decades later, the company looks quite different. C&M Truss became CMT Components in 2018, reflecting a much broader product offering. The company now manufactures metal roofing and siding, roll-formed trim, and roof trusses, while also supplying a wide range of components for agricultural buildings, garages, barndominiums, equestrian facilities, and commercial post-frame buildings.

Today, Nissley operates the business with co-owners Josh Yoder and Brian Hershberger. The company has grown from three employees at its start to 73 full-time employees and serves customers throughout Ohio, Kentucky, West Virginia, and Indiana, with delivery available within about 200 air miles of its Sardinia location.

The move into roll forming wasn't necessarily part of the original business plan. Like many companies that grow by listening to their customers, CMT



(TOP) The company has grown from 3 employees at its launch to 73 full-time employees today.

(ABOVE) CMT began making roofing and siding panels in 2018. ALL IMAGES COURTESY OF CMT COMPONENTS

gradually found itself moving into areas that made sense based on what its customers were already buying.

"We started with trusses," Nissley and Yoder explained. "Eventually, we saw the opportunity to help our customers with more of the materials they were already using for their projects."

That opportunity led CMT into metal roofing and siding in 2018. The company began manufacturing its own panels and

the associated trim, giving customers another source for materials they needed to complete their buildings.

The roll-forming side of the operation continued to grow. In 2024, CMT added more metal-panel profiles along with a complete slit-and-recoil line. Today, the company's panel lineup includes C-Loc Plus, A-Loc Plus, B-Loc Plus, and R-Loc Plus.

Each profile has its own place in the

market. C-Loc Plus is used primarily for agricultural applications but can be used for a variety of structures. A-Loc Plus has applications in residential construction and can also be used as siding or as a ceiling panel. B-Loc Plus is intended primarily for siding applications. R-Loc Plus is geared toward commercial applications.

The variety gives CMT some flexibility when working with customers who have different project requirements. The company's metal panels are manufactured in-house and are available in different gauges, colors, and lengths. CMT uses Sherwin-Williams coil coating systems for its metal-panel products.

While the panels have become one of the company's more notable product lines, trusses remain an important part of the business. CMT stocks 24-, 30-, and 40-foot trusses and also manufactures



Metal Rollforming Systems machines stand ready to roll. ALL IMAGES COURTESY OF CMT COMPONENTS

custom trusses for agricultural, residential, and commercial projects.

The company has continued to build on that manufacturing base by offering complete building packages. Customers can get components such as lumber,

trusses, metal panels, trim, entry and garage doors, cupolas, soffit, vapor barrier, and insulation for pole barns and other structures.

CMT also offers garage doors from CHI Overhead Door, adding another



Panel Rollformers

Titan, Signature & Patriot

Trim Rollformers

Single & Multi Profiles

Slitting Lines

Stand Alone, Cut to Length, & Slit to Recoil

Decoilers, Upenders, Shears

and much more!

**Industry Leading Quality
Unrivalled Service**



A 30 YEAR
HERITAGE



9x WINNER
2025



888.284.6794 | www.mrsrollform.com
info@mrsrollform.com
4511 N Freya St. | Spokane, WA 99217

MRS
METAL ROLLFORMING SYSTEMS



The Way We Roll))

product category to a business that started with trusses.

That growth has changed the size of the company, but the owners say it hasn't changed the way they want to work with customers.

"We have faced the misconception that we only serve contractors or certain types of customers," Nissley and Yoder said. "But actually, we work with pretty much everyone."

That includes wholesalers, contractors, builders, and individual customers. The goal is to remain approachable

regardless of the size or type of project.

For CMT, building those relationships starts with trust. The owners say customers come to the company with a need, and CMT's role is to figure out how to help take care of it.

"We're here for our customers and want to make whatever it is they're building as easy as it possibly can be," they said.

That philosophy also plays into one of the company's biggest priorities: turnaround time. CMT strives to have metal orders ready for pickup within 24 hours. Metal panels can be



CMT Components, Sardinia, Ohio. ALL IMAGES COURTESY OF CMT COMPONENTS



An aerial view of the Variobend 21' folder.



The company launched by manufacturing trusses in 2007. Residential, agricultural, and commercial truss production still continues today.



Processing coil stock.



Preparing panels for shipping.

manufactured within a few hours, while typical truss lead times are two weeks or less. The company also keeps trusses in stock and works to turn around custom trusses quickly.

For a contractor waiting on materials, those timeframes can make a real difference. A missing component can bring other work to a standstill, so having material available and ready to go is important.



Panels are prepared for safe shipping using the wrapper from Heartland Sales & Machine.

The company's delivery fleet gives it another way to keep materials moving. Deliveries can be made to jobsites, yards, or other locations where customers need them.

Behind the production schedule is an equipment lineup that has grown along with the company. CMT's roll-forming equipment includes a Metal Rollforming Systems metal panel roll former, a Variobend trim brake, a trim rollformer, a metal



The Variobend long folder at work. ALL IMAGES COURTESY OF CMT COMPONENTS

INNOVATIVE SOLUTIONS FOR THE ROLLFORMING INDUSTRY

Thoughtfully Designed Solutions That Simplify Production & Improve Efficiency

STAR 1
PRODUCTS



FELT APPLICATOR

Precise, One-Person
Operation



TRIM FOLDER

Air/Hydraulic
Trim Production



WIDE FORKS

Simplify Long
Material Handling



COIL RACK

Built Strong.
Modular by Design.



COIL MANAGEMENT SYSTEM

Customized Around Your Workflow

GIVE US A CALL TO LEARN MORE ABOUT OUR PRODUCTS!

3394 West Geers Rd, McBain, MI 49657 • P: 231-825-0163 • F: 540-234-4097



The company offers WeatherXL, WeatherXL Textured, and Specialty Prints from Sherwin-Williams Coil Coatings.



CMT Components offers a variety of post-frame kits in styles and sizes to support commercial, horse barn, garage, or agricultural pole barn construction projects.



An agricultural post-frame building going up.



An equestrian post-frame building from CMT Components.

panel cutter, a panel recoil roll former, and equipment for wrapping panels and trim from Heartland Sales & Machine.

The addition of the slit-and-recoil line in 2024 was another step in expanding the company's ability to process and handle metal. Rather than simply adding another panel profile, the investment increased the range of work the company could perform within its own operation.

That in-house approach is one of the defining characteristics of CMT's business. The company isn't simply purchasing finished panels and distributing them. It manufactures its own roofing and siding, produces its own trim, and manufactures its own trusses. That gives the company greater control over production schedules and allows it to coordinate multiple components for the same project.

The company's use of technology extends beyond the manufacturing floor. CMT offers a 3D building design tool that allows customers to visualize and customize building projects. An online ordering portal is also available for contractors and wholesalers to enter, release, schedule, and manage orders.

While equipment and technology help keep the operation moving, the owners believe people are ultimately what make the business work. Growing from three



CMT offers a 3D building design tool that allows customers to visualize and customize building projects.

employees to 73 means that maintaining a consistent company culture becomes increasingly important.

CMT describes that culture in much the same way it describes its customer relationships: do things the right way, serve others well, communicate clearly, and pursue excellence.

That last point is reflected in the company's motto: "Destination is excellence."

For CMT, excellence isn't limited to the finished product. The owners say it applies to manufacturing, communication, following through on orders, and taking care of customers after materials have been delivered.

That mindset has helped guide the company's expansion from a small truss manufacturer into a multifaceted component manufacturer and supplier. Instead of making a dramatic leap from one business model to another, CMT has added capabilities as opportunities developed.

The path makes sense when viewed through the company's history. Customers who originally came to CMT for trusses also needed roofing and siding. Those needs led to roll forming. As the roll-forming operation grew, CMT added profiles and processing capabilities. Building packages, garage doors, delivery

services, and digital tools followed.

It is a familiar pattern in the construction industry: One product leads to another because customers need more than one piece of the puzzle.

For CMT Components, that evolution has created a business capable of supplying a substantial portion of what is needed to build a structure. A customer might need trusses, panels, trim, doors, insulation, and other components — and CMT can provide many of those products through the same operation.

The company is still growing, but its owners aren't looking to leave behind the principles that got them here. The business that started with three employees and a focus on trusses has become a 73-employee operation with roll-forming and material-processing capabilities, but the basic objective remains familiar: take care of customers, do good work, communicate clearly, and keep moving toward that "destination of excellence." **RF**



CMT Components offers high-quality garage doors from CHI Overhead Doors.

2026 Construction Rollforming Show

Attendees Make The Most Of Gatlinburg Event and Location

■ By Karen Knapstein

The 2026 Construction Rollforming Show, was held just last week in Gatlinburg, Tennessee.

Preliminary feedback from exhibitors and attendees is they enjoyed both the event and the many opportunities the location had to offer. We're busy gathering facts and feedback from exhibitors, speakers, and attendees, so watch for a recap of the event in the December edition of *Rollforming Magazine*.

Looking ahead, next year's Construction Rollforming show is heading back to Cincinnati October 6-7, 2027. It will be held at the First Financial Center (formerly known as the Duke Energy Convention Center). Watch the pages of *Rollforming Magazine* and www.constructionrollformingshow.com for updates and developments for the 2027 event. **RF**



Randy Chaffee, Source One Marketing, gives a presentation about "Choosing Possibility Before Policy," insights on the power of company culture.



Attendees browse the options in the Crowntour and SkyMarc exhibits.
ALL PHOTOS BY SHIELD WALL MEDIA



The Construction Rollforming Industry Panel Discussion was once again very well received, resulting in a standing-room-only audience.



Best Buy Metals' Isaac Libbey presents a seminar about setting up a roll-forming business.



Paul Williams (right) mans the Formtek booth. Williams also presented a seminar about how to request a quote for a roll former.



MJ Wasley of AceClamp explains the company's standing seam roof attachment system.



Stoll Metal Works offers low-tech affordable trim brakes and coil upenders, which are available in a variety of configurations to fit unique business requirements.



COIL UPENDER

- Needs no electricity or hydraulic system to run.
- Compact footprint (4' x 6').
- Easily movable with forklift.
- Manufactured with built-in safety features.

Works Automatically: returns to an upright position after tipping & removing a coil.

FOUR STAR WELDING

★★★★

(406) 880-0323
to order or for more
information.

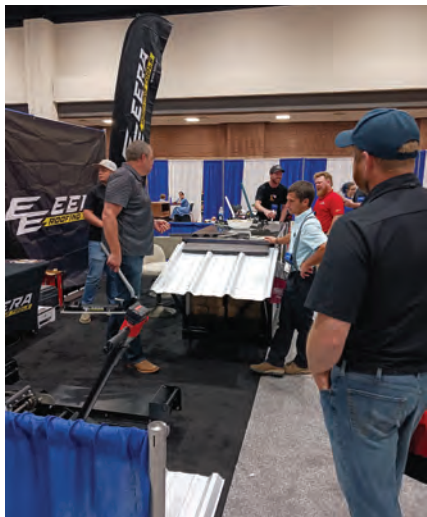
Nationwide
Shipping Available

REMOVABLE TRAY SHEET RACKS



COIL RACKS





Tools for metal roofing professionals are demonstrated at the EERA Roofing Tools booth.



A designated children's play area, Max's Rest Stop, at Shield Wall Media events makes it easier for parents to have the discussions they need to have. This year it was sponsored by Acu-Form and ASCO USA.



Max Builds a Barndominium, the latest book in the "Max Builds" children's book series, made its debut at the 2026 Construction Rollforming Show. It was a huge hit with children and parents alike.



MR6 Roof Tech debuted new equipment from Schleibach. The exhibit was very busy throughout the two-day event.



Over-All Vents exhibited new solutions to familiar challenges affecting metal roofing specialists.



The MetalForming exhibit included New Tech Machinery, VietSteel, Schleich, plus folders from Schroeder.

.7.
Warehouse Locations for quick delivery!






COILS // RECOILS // FLAT STOCK
FULL LINE OF ACCESSORIES

STOCKING:
Multiple Paint Systems
GAL, GLUM, and ZAM® Substrates
50+ Colors, Textures, & Prints



QUALITY YOU CAN COUNT ON!

Give us a call or visit us online:
715-644-0765
HIXWOOD.COM



Manufacturer Of Roll Forming Equipment

OUR PRODUCTS

Panel Lines Trim Machines Uncoilers	Shears Slitters Corners	Wrappers J-Channel Ridge Caps	Custom Machines
---	-------------------------------	-------------------------------------	--------------------



Order Machine Based
On Your Needs



Full-Service Shipping
& Installation Available



Customer
Support



Versatile Growth
Options



View our products at acuformequipment.com

SEE US AT METALCON BOOTH #607



10850 County Road 320
Millersburg, OH 44654

P: (330) 674-4403
F: (330) 674-4035

wayne@acu-form.com
acuformequipment.com



The metal man, Volutron, in the Best Buy Metals exhibit got a lot of attention ... no, it wasn't for sale.



The V2.5 long folder in the ASCO USA exhibit was demonstrated throughout the two-day event.



Shown here are just a few of the "Max's Paw Print" recipients. The exhibits marked with Max's Paw of Approval means those companies went "above and beyond" to make the two-day event a success.



Keep watch here in Rollforming Magazine and on www.constructionrollformingshow.com for developments about the 2027 Construction Rollforming Show, which will be held in Cincinnati, Ohio, October 6-7, 2027.

For information about the benefits of exhibiting or attending, contact show director Missy Beyer at missy@shieldwallmedia.com or 920-216-3007.

POST-FRAME BUILDER SHOW

POST-FRAME ■ RURAL ■ PLAIN

June 23-24, 2027

**Century Center
South Bend, IN**

Marketing to the Plain Communities?

Reach 88,000 homes every 14 days!

800-218-3405

ads@busybeaverextreme.com
www.busybeaverpublications.com

**THE BUSY BEAVER™
EXTREME**



METAL ROOFING TRANSPORT



Standard Features:

- Dexter Axles • Sand Blasted & Painted
- Safety Locks on Dump Cylinders
- 42" Wide Pop-up Rollers On Each Side
- Wireless Trailer Remote Control • Full LED Lights

STARTING AT \$29,000

ROYAL METAL WORKS | 931-739-7777
1954 Hickory Valley, Sparta, TN 38583

CENTRAL STATES
100% EMPLOYEE OWNED



**METAL
YOU CAN TRUST.**



Scan the QR code to learn more or visit centralstatesco.com

**METAL ROOFING
METAL OF HONOR
2026**

ABOVE AND BEYOND STEEL COIL

WE OFFER A VARIETY OF PRODUCTS



See how Progressive Metals can exceed your expectations!

PROGRESSIVEMETALS.COM | Call Toll Free: 855.835.9762

Aztec Washer Company



MASTER FLASH®
ROOFING • PLUMBING • ELECTRICAL • HVAC • SOLAR

From the smallest to the **LARGEST**, the most complete line available.

Pipe Range: Fits: 1/8" to 39-1/2" Pipes
Base Range: 2-1/4" to 44" (1 meter)

1-800-WASHER 5 (927-4375) • Ph: 858-513-4350 • info@aztecwasher.com • www.aztecwasher.com

20 YEAR WARRANTY

MANUFACTURER OF ROLL FORMING EQUIPMENT




• Coil Upenders • Shears • Slit Line • Uncoilers • Trim Roll Formers
• Wrappers • Panel Lines

Acu-Form
ROLL FORMING EQUIPMENT

Millersburg, Ohio
(330) 674-4003 • ACUFORMEQUIPMENT.COM

Premium Quality ROLLFORMING MACHINERY

PANEL LINES
TRIM ROLLFORMER
PURLIN LINES
ROLL UP DOOR LINES
SEAMING STATIONS

ROLL UP STATIONS
TRACK LINES
DECKING LINES
COIL UPENDER
DOUBLE HEMMER



ASC MACHINE TOOLS, INC.
Made in the USA since 1949!
TEL (509) 534-6600 www.ASCMT.com

Coil Spot

WHERE ROLLFORMERS BUY DIRECT



888-345-2645 | sales@coilspot.com

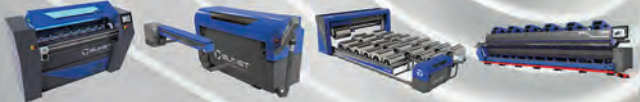


UNITEDTM
STEEL SUPPLY

PAINTED STEEL COILS

 **MADE IN USA** **512-263-0954**
UnitedSteelSupply.com

ASCO machines ^{USA}



(217) 955-ASCO
WWW.ASCO-MACHINES.COM



Formwright

**Outfitting Standing Seam
Rollforming Businesses**

Machines | Trailers | Tools | Service

Give Us A Call Today • **260.463.4010**



**Superior Quality
Dump Hoppers**

*In-Stock For
Next Day Shipping*



**Creekside
MANUFACTURING
LLC**

WANT TO SEE ALL OF OUR DUMPSTER PRODUCTS?
Ask for our FREE catalog!

Call us at **(717) 355-2008**
137 Meadow Creek Road, New Holland, PA 17557

Manufacturers of Storage, Specialty
and Post Frame Garage Doors



KEVMAR^{MFG.}

Arthur, IL.
61911

sales@kevmar.net
217.543.2828

SCHWEISS

DOORS

HYDRAULIC — OR — BIFOLD
ONE-PIECE DOORS STRAP LIFT DOORS

- AG DOORS
- BARN DOORS
- SHOP DOORS
- MAINTENANCE DOORS

SCHWEISSDOORS.COM **507-575-4999**

THE DOOR LEADER



**We Help
Rollforming
Businesses**

GROW 

Marketing | Strategy | Websites | SEO | PPC ADs | & More

E-IMPACT^{marketing} **www.eimpact.marketing** **(717) 929-8780**

“E-Impact Marketing did a great job building my website and boosting my business through their success plan. They're professional and easy to work with.”
— N. Stoltzhus, Sheds By Fisher

PSI Green PostTM
Planet Saver Industries

**THE MOST AFFORDABLE, ALL-IN-ONE
SOLUTION FOR IN-GROUND POST DECAY
AND UPLIFT RESTRAINT**

P (610) 377-3270
www.planetsaverind.com

Made in the USA



Golden Rule
FASTENERS
**QUALITY PRODUCTS
COMPETITIVE PRICES
& MOST ORDERS SHIP THE SAME DAY**



- Screws • Closures • Ridge Vent
- Pipe Flashings • Butyl Tape • And much more!

Ph: (334) 283-4030 - FAX (334) 283-4032
info@goldenrulefastenersinc.com - www.goldenrulefastenersinc.com

DIRECT METALS Everything but the coil on one pallet.
Fasteners and Accessories for Rollforming Manufacturers
and Wholesale Building Products Distributors.

Accessories and Components for

- Metal Roofing • Standing Seam • Low Slope • BUR • TPO
- Asphalt Shingle Roofing • Post and Steel Frame Buildings

Home of the WoodZip, SteelZip, ConZip, Dekzip, Panclip, and S.C.A.M.P. line of premium fasteners.



www.directmetalsinc.com Phone: 855-800-8878

WE ADD THE VALUE TO THE METAL




- Automation Systems
- Metal Construction Rollformers
- Coil Processing
- Forming & Fabrication
- Recondition Existing Machines

620-382-3751
www.marionmanufacturing.com

COLOR-MATCHED
ROOF ACCESSORIES

KEEP YOUR METAL ROOF CLEAN,
CONSISTENT, AND SHARP



833-473-3368
34 Denver Rd.
Denver, PA 17517



Download Your Copy Of The Shield Wall Media Business Directory 2026: www.shieldwallmedia.com/directory





**To get your company into the 2027 Directory,
use our online form or contact:**

Gary Reichert • 715-952-1657 • gary@shieldwallmedia.com

SteelGrip SAMP, Inc.

Preventing Injuries and Saving Lives®

SAMP MATS:
Easy to use magnetic grip provides safer footing when working on steel roofing. Get maintenance jobs done faster and easier.



231-944-0109
SteelGripSamp.com

Distinguish your roofs with Grandura snow guards.


Grandura

- Unique shapes
- 40+ color options
- Easy installation

Are you a standing seam roofer?
Request your free demo kit today!



Order Now! 272.215.7196

BECOME A MANUFACTURER OF METAL GARAGES & CARPORTS





864-446-3645
coldspring@wctel.net • www.coldspringmetal.com
2139 Hwy. 20 N • Abbeville, SC

PLASTISLEEVE® POST PROTECTION

THE "Original" post protector

- Low cost - Easy slide on
- Also available, PLASTISHIRT board protector

sales@plastisleeve.com
Toll free 877-775-3383
www.plastisleeve.com



MANUFACTURER OF CUSTOM ROLL FORMING EQUIPMENT

We manufacture:

- Gutter Guard Machines
- Drip Edge Machines
- Custom Roll Formers
- Slitters
- Uncoilers
- Recoilers
- Cupola Roof Hemmer

**EXCELLENT QUALITY
AT AN AFFORDABLE
PRICE**

Stop in or write to us, include your phone number and we will call you back.

Flack Hill Machine
7671 State Rte 514 • Big Prairie OH 44611

DO YOU BUILD BARNDOMINIUMS?

BuildMyBarndo.com Has Opportunities for You!
Get your expertise in front of prospective customers.
Email: lindas@shieldwallmedia.com or call 715-952-1641.



REACH EVERY SUBSCRIBER

In print & online of every Shield Wall Media magazine for under \$900 per month! That represents 150,000+ impressions.



**FOR MORE INFO CONTACT GARY REICHERT:
715-952-1657**

METAL
ROOFING
MAGAZINE

Rollforming
Magazine

Rural
Builder

PLAIN
BUILDER

FRAMEBUILDING
MAGAZINE

ROOFING
ELEMENTS
MAGAZINE

Metal
Builder

The Value of Partnership

The First Question Buyers Ask Is the Wrong One

■ By Victor Arceo, Owner & CEO, ACERO Industrial Systems

Why the best equipment decisions aren't made by comparing price tags.

One of the first questions I hear from prospective buyers is:

"What's the price?"

It's a fair question.

Every business owner has a budget.

Every investment needs to make financial sense.

And when you're considering a major equipment purchase, understanding cost is part of the process.

But after years in construction, manufacturing, and business ownership, I've learned something important:

Price is rarely the most important factor in whether an equipment investment succeeds or fails.

The better question is:

"Who am I partnering with?"

THE CHALLENGE OF BUYING EQUIPMENT TODAY

Today's buyers have more options than ever before.

A quick online search can reveal equipment from manufacturers around the world.

On paper, many machines look similar.

Specifications appear comparable. Features sound impressive. And pricing can vary dramatically. Naturally, buyers begin comparing numbers.

The challenge is that equipment doesn't operate on a specification sheet.

It operates in a real business.

Inside a real facility.

With real employees.

Serving real customers.

And that's where the differences begin to appear.

Price is rarely the most important factor in whether an equipment investment succeeds or fails.

THE COST OF LOOKING ONLY AT PRICE

I've seen buyers choose the least expensive option because it appeared to offer the best value.

The machine fit the budget.

The specifications looked right.

Everything seemed to make sense.

Months later, the conversation changed.

Production wasn't meeting expectations.

Support was difficult to reach.

Parts took longer than expected.

The equipment no longer aligned with the company's growth.

What initially appeared to save money created new challenges.

Not because the machine was necessarily bad.

But because the decision was made primarily around price.

The true cost of an investment isn't always visible on the proposal.

THE MOST EXPENSIVE OPTION ISN'T AUTOMATICALLY BETTER

I've also seen buyers assume that the highest-priced option must be the safest choice.

Sometimes that's true.

Sometimes it isn't.

Large brands often provide excellent products and resources.

Disclaimer: The information contained in this article is provided for informational purposes only and reflects the views of the author, Victor Arceo, and Acero Industrial Systems (ACERO). It should not be construed as engineering, legal, financial, manufacturing, or business advice. While reasonable efforts have been made to ensure the accuracy of the information, no representations or warranties, express or implied, are made regarding its completeness, accuracy, or reliability. Neither the author, Acero Industrial Systems (ACERO), Rollforming Magazine, Metal Builder Magazine, nor their respective affiliates, contributors, employees, or licensors shall be liable for any direct, indirect, incidental, consequential, or special damages arising from the use of or reliance on this content. References to any company, product, or service are provided for informational purposes only and do not constitute an endorsement unless expressly stated.

But a higher price alone doesn't guarantee the right fit.

The lesson isn't that inexpensive is bad.

The lesson isn't that expensive is good.

The lesson is that neither tells the entire story.

AS BUSINESSES GROW, PRIORITIES CHANGE

Before entering manufacturing, I owned and operated a construction company with dozens of employees and subcontractors.

As the company grew, my perspective changed.

I became less focused on finding the lowest price and more focused on managing risk.

My responsibility wasn't simply to save money.

It was to protect the business.

Protect project schedules.

Protect employees.

Protect customers.

Protect cash flow.

Protect our reputation.

Because the reality is simple:

Problems aren't a matter of if.

They're a matter of when.

Material gets delayed.

Equipment breaks.

Schedules change.

Unexpected issues arise.

The question isn't whether challenges will happen.

The question is:

When they happen, who is standing beside you?

QUESTIONS BUYERS SHOULD BE ASKING

When evaluating equipment, I believe buyers should spend as much time evaluating the partnership as they do evaluating the machine.

Some of the most important conversations include:

Does this equipment support where my business is going?

The best investments support future growth, not just current needs.

Has the supplier taken time to understand my operation?

Every facility, production process, and growth plan is different.

Have we discussed production requirements in detail?

Material specifications, production goals, automation needs, and future capacity all matter.

The strongest partnerships are built on trust, communication, and a shared desire to help one another succeed.

What support can I realistically expect after installation?

The sale is not the finish line.

In many ways, it's the starting point.

Am I buying equipment—or building a relationship?

That question may be the most important of all.

THE BEST INVESTMENTS BEGIN WITH TRUST

I've always believed that business starts and ends with relationships.

The strongest partnerships are built on trust, communication, and a shared desire to help one another succeed.

That's true for customers.

It's true for suppliers.

And it's certainly true when making major capital investments.

Because long after the quote is signed and the equipment is installed, people still need guidance.

They still need support.

They still need someone willing to answer questions and help solve problems.

LOOKING BEYOND THE PRICE TAG

The best equipment purchases don't begin with a transaction.

They begin with a relationship.

The right partner, the right equipment, and the right team can impact a business for years to come.

The goal isn't to find the cheapest option.

The goal isn't to find the most expensive option.

The goal is to make a decision that supports long-term growth.

Because when challenges arise and they will, the true value of an investment won't be measured solely by the price that was paid.

It will be measured by the results it helps create and the people standing beside you along the way. **RF**

Victor Arceo [victor@aceroindustrialsystems.com; 469-916-9709] is Owner & CEO of Acero Industrial Systems, a manufacturer of roll-forming equipment serving the metal construction and manufacturing industries.



With more than 20 years of business experience in construction and manufacturing, Victor has helped companies improve production efficiency, strengthen operations, and identify growth opportunities. Having owned and operated a construction company before entering manufacturing, he brings a practical, real-world perspective on production control, business growth, and strategic partnerships. He is passionate about building relationships and sharing insights that help businesses grow and succeed.